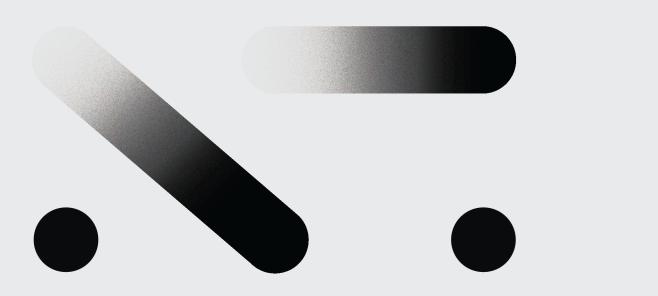
COMPASS



MARKET INSIGHTS



GREATER ATLANTA | JULY 2023



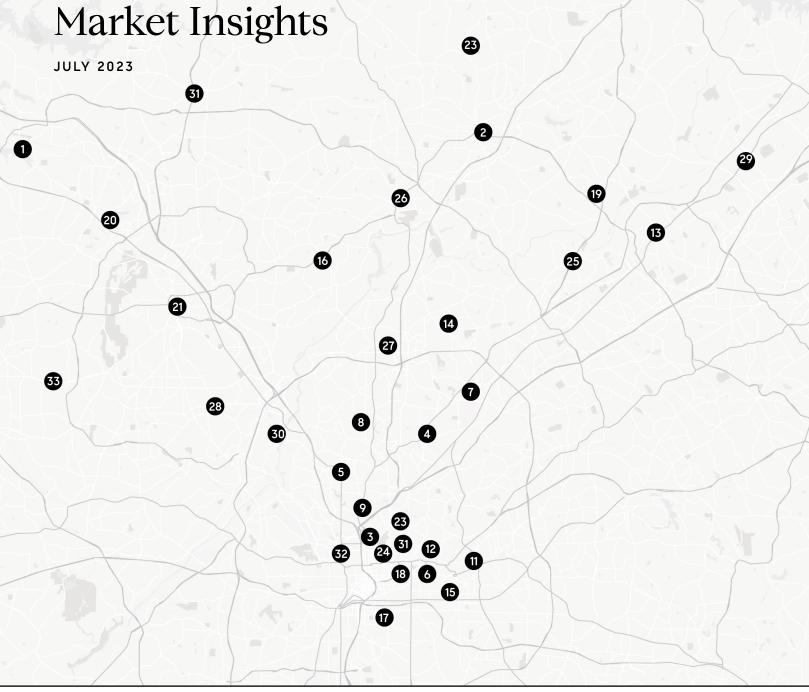
COMPASS OFFICES

Buckhead 3107 Peachtree Road NE, Suite A-1 Atlanta, GA 30305

Intown 1409 Peachtree Street NE Atlanta, GA 30309

North Atlanta 8000 Avalon Boulevard, Suite 100 Alpharetta, GA 30009

Greater Atlanta Market Insights



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD,
- BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR

- 12. DRUID HILLS
- 13. DULUTH
- 14. DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- **21.** MARIETTA
- 22. MIDTOWN
- 23. MILTON

- 24. MORNINGSIDE
- 25. PEACHTREE CORNERS

10

- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE
- 30. VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

Report Definitions

GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

ACTIVE

is current inventory, defined as all properties actively listed on August 1st, 2023.

NEW

is defined as any properties put on the market during July 2023.

CONTRACT SIGNED

figures are based on publicly reported transactions as of August 1st, 2023. The signed price reflects the latest available, or last known asking price.

SOLD

figures are based on publicly reported transactions which closed by August 1st, 2023.

AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

DAYS ON MARKET (DOM)

is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

SALE-TO-LIST RATIO

is the average sale price divided by the average list price.

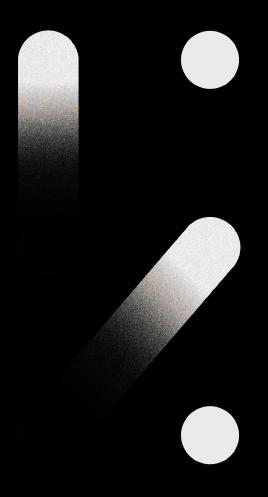
YEAR-OVER-YEAR (YOY) CHANGE

is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.

MONTHS OF SUPPLY

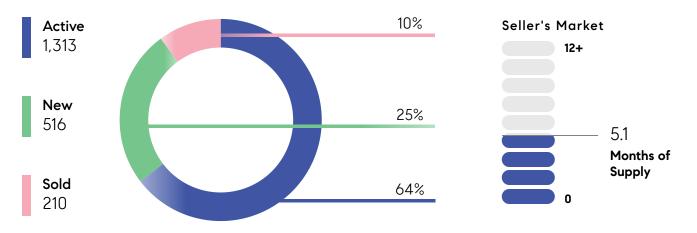




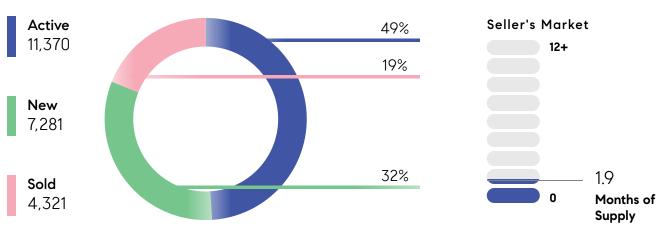


Overall Atlanta JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,983,252	52	98.2%	\$1,587,216
YoY Change	10.3%	67.7%	-2.2%	3.5%

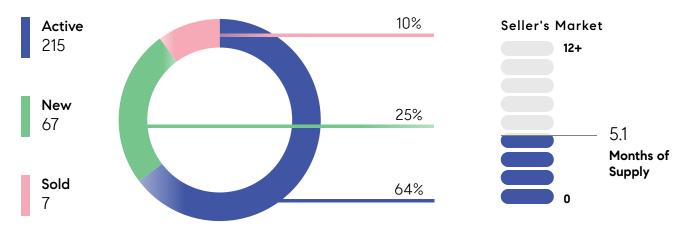


DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$442,373	35	99.5%	\$429,536
YoY Change	2.5%	105.9%	-1.0%	0.2%

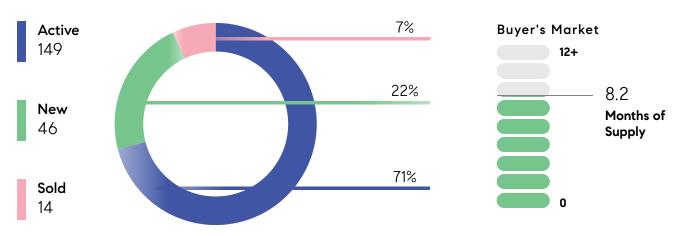
Overall Atlanta JULY 2023

DETACHED OVER 3M



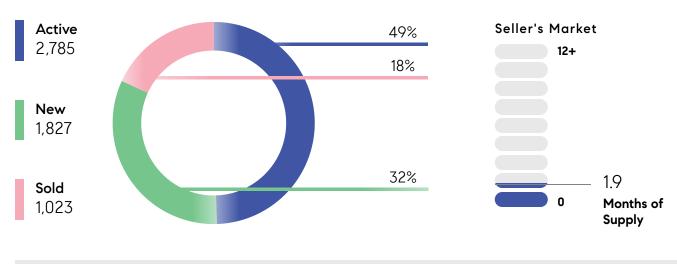
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$5,101,142	150	92.4%	\$5,164,286
YoY Change	4.4%	68.5%	-5.0%	14.6%

Overall Atlanta JULY 2023



ATTACHED OVER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,600,241	103	96.2%	\$1,816,786
YoY Change	-1.8%	145.2%	-1.8%	20.5%

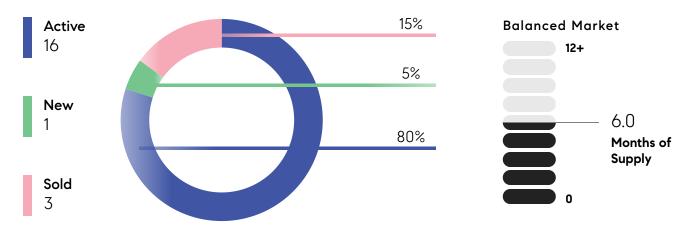


ATTACHED UNDER 1M

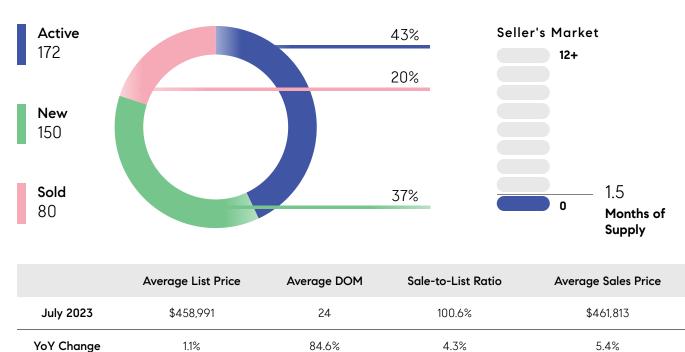
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$367,587	35	98.9%	\$342,097
YoY Change	2.8%	118.8%	-1.6%	1.4%

Acworth JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,775,000	101	94.1%	\$1,670,000
YoY Change	9.2%	431.6%	20.4%	31.5%

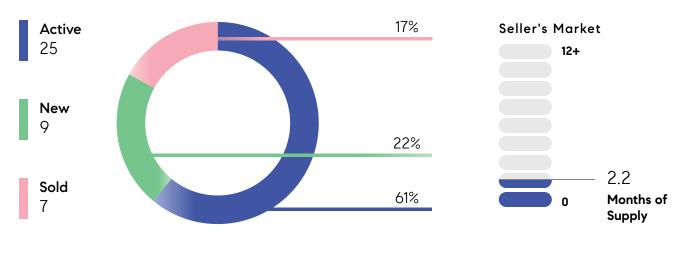


DETACHED UNDER 1M

*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

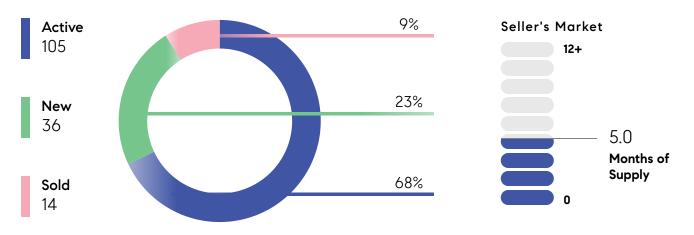
Acworth JULY 2023



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$330,344	7	94.1%	\$310,771
YoY Change	-6.7%	-41.7%	1.9%	-4.9%

Alpharetta JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,735,543	48	90.9%	\$1,577,571
YoY Change	3.3%	182.4%	2.0%	5.4%

33% Seller's Market Active 76 33% 12+ New 79 Sold 0.9 34% 75 Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** July 2023 \$677.686 102.1% \$691,604 11

-26.7%

DETACHED UNDER 1M

YoY Change

-2.0%

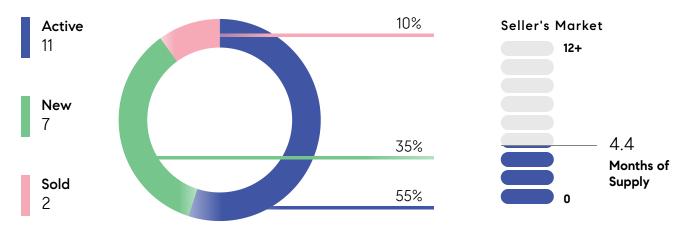
*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

3.4%

5.5%

Alpharetta JULY 2023

ATTACHED OVER 1M



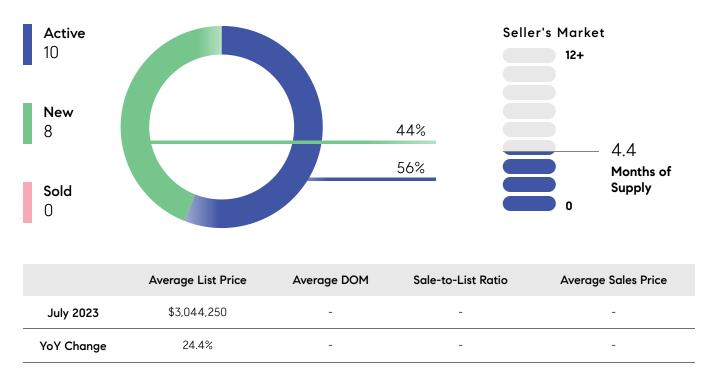
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,698,571	3	88.2%	\$1,497,500
YoY Change	-	-25.0%	-	23.3%

23% Seller's Market Active 94 12+ 53% New 41 23% 2.0 Sold 0 Months of 41 Supply

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$586,368	29	86.9%	\$509,521
YoY Change	17.2%	141.7%	-3.8%	12.8%

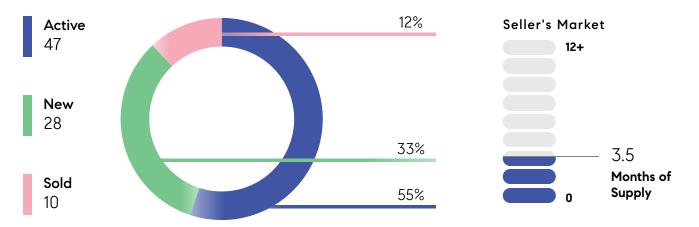
Ansley Park JULY 2023

DETACHED OVER 1M

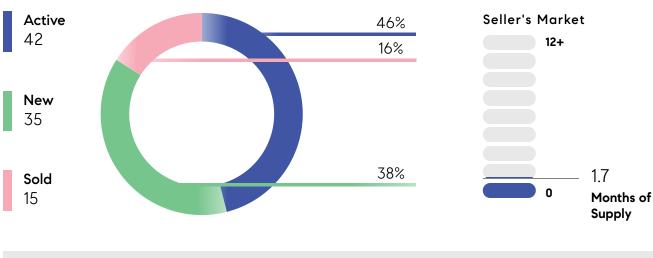


Brookhaven JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,639,546	33	78.9%	\$1,293,225
YoY Change	2.1%	83.3%	-8.6%	-6.7%

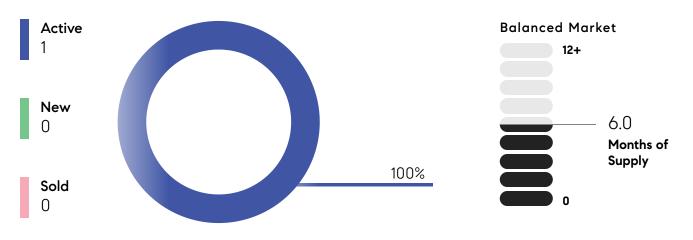


DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$724,731	25	95.1%	\$689,567
YoY Change	4.0%	0.0%	0.7%	4.8%

Brookhaven JULY 2023

ATTACHED OVER 1M

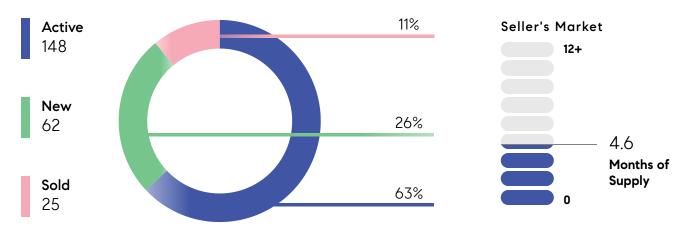


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	-	-	-	-
YoY Change	-	-	-	-

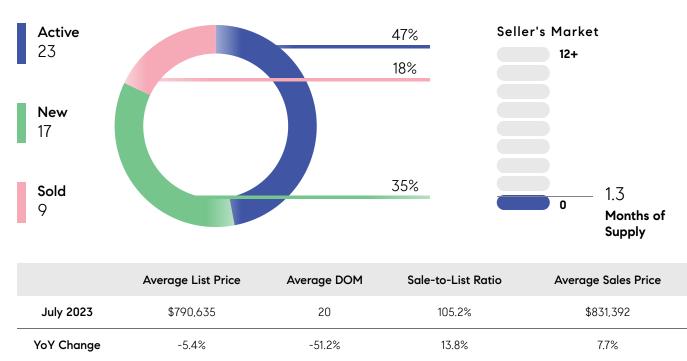
33% Seller's Market Active 22 12+ 21% New 31 Sold 1.0 46% Π 14 Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** July 2023 \$464,706 94.0% \$436,804 21 YoY Change 3.6% 61.5% 1.7% 5.3%

Buckhead JULY 2023

DETACHED OVER 1M



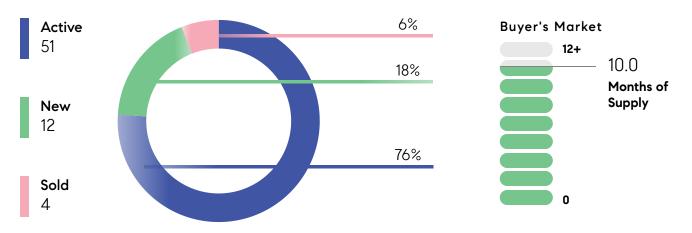
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$3,831,039	60	60.9%	\$2,334,101
YoY Change	25.6%	185.7%	-12.1%	10.4%



DETACHED UNDER 1M

Buckhead JULY 2023

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,998,667	79	135.4%	\$2,706,250
YoY Change	-21.1%	338.9%	110.2%	65.9%

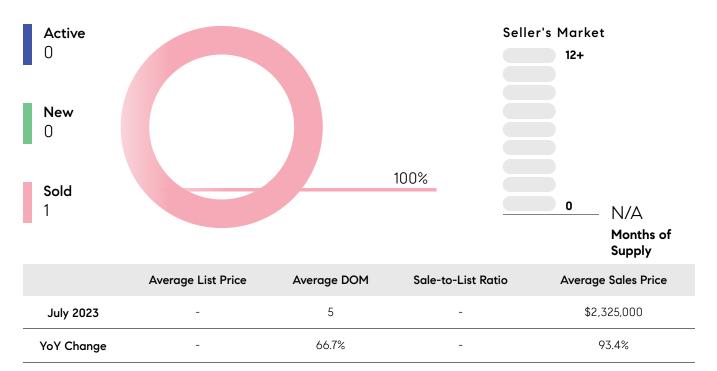
19% Seller's Market Active 98 12+ 52% New 56 29% 2.0 Sold 0 Months of 36 Supply

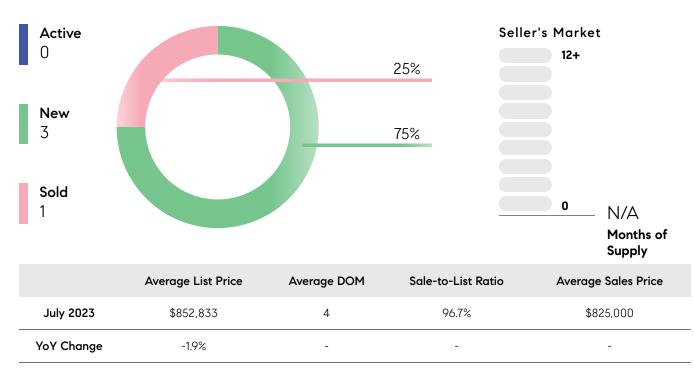
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$418,526	63	91.0%	\$380,731
YoY Change	-2.4%	162.5%	4.0%	1.4%

ATTACHED UNDER 1M

Candler Park JULY 2023

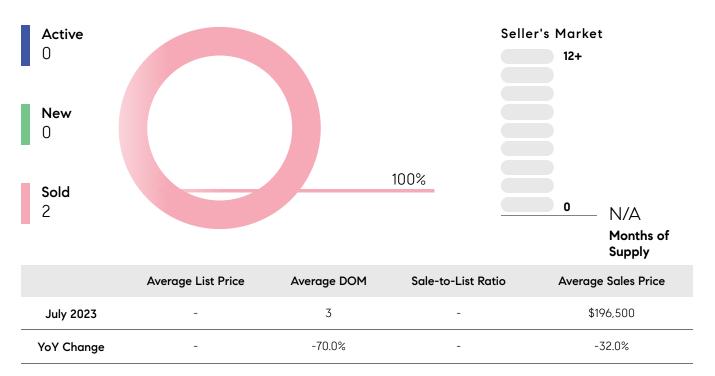
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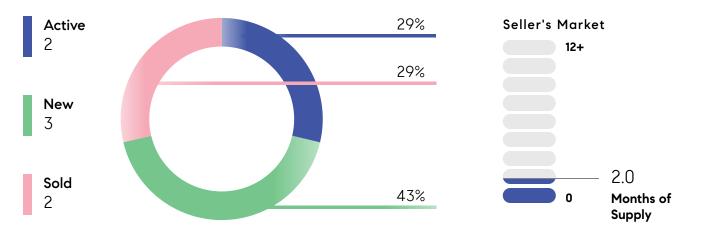
DETACHED UNDER 1M

Candler Park JULY 2023

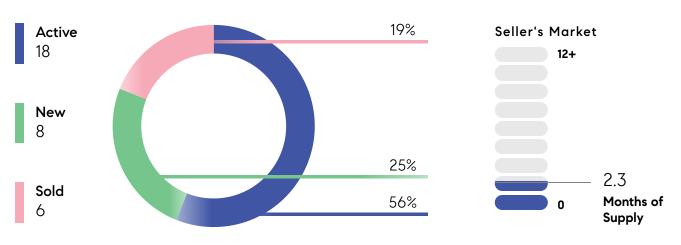


Chamblee JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,197,967	45	91.8%	\$1,100,000
YoY Change	9.4%	1,025.0%	-29.7%	-23.1%

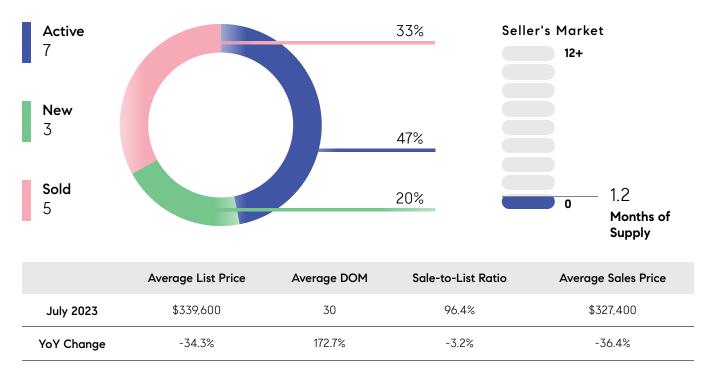


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$709,363	18	87.9%	\$623,333
YoY Change	23.2%	12.5%	-1.1%	21.9%

DETACHED UNDER 1M

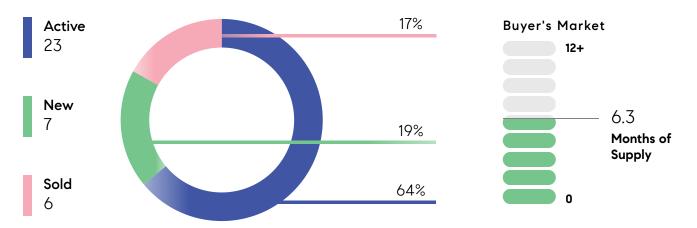
Chamblee JULY 2023

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Chastain Park JULY 2023

DETACHED OVER 1M

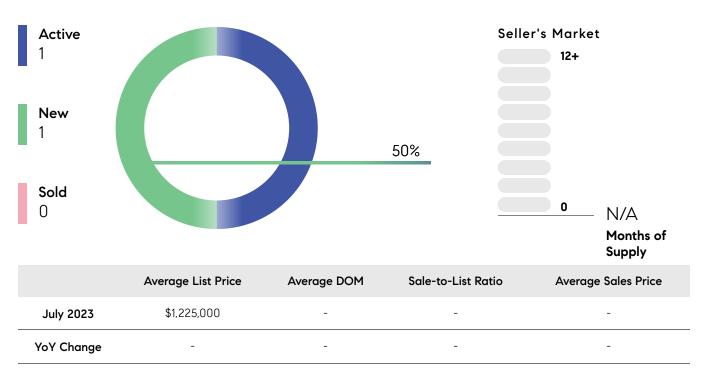


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$3,055,000	38	52.1%	\$1,590,500
YoY Change	58.7%	660.0%	-67.3%	-48.0%



DETACHED UNDER 1M

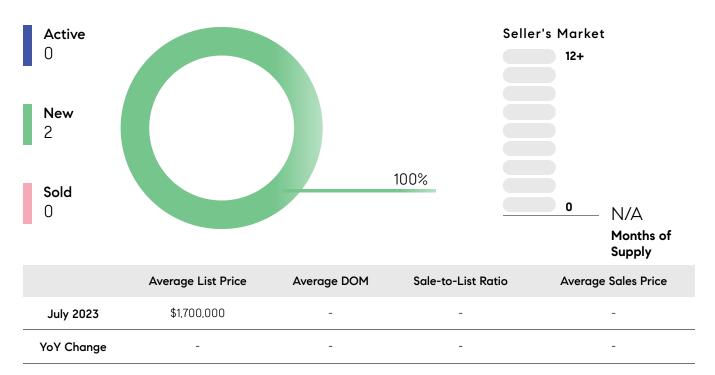
Chastain Park JULY 2023



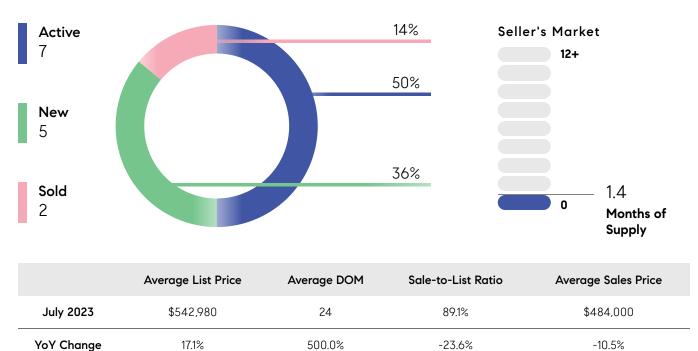
ATTACHED OVER 1M

Collier Hills JULY 2023

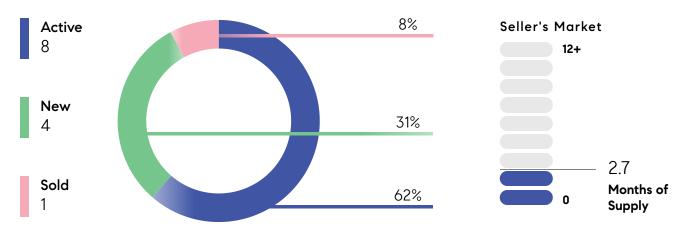
DETACHED OVER 1M



DETACHED UNDER 1M



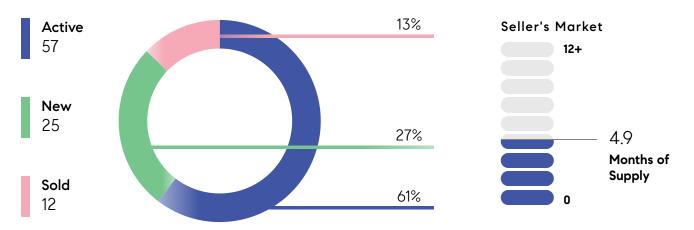
Collier Hills JULY 2023



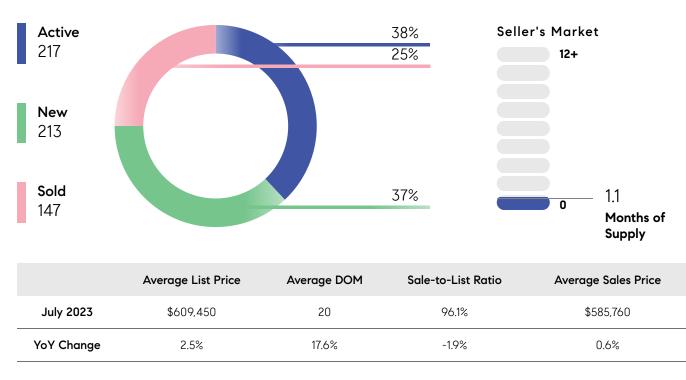
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$574,225	55	43.5%	\$250,000
YoY Change	75.2%	129.2%	-60.9%	-31.5%

Cumming JULY 2023

DETACHED OVER 1M

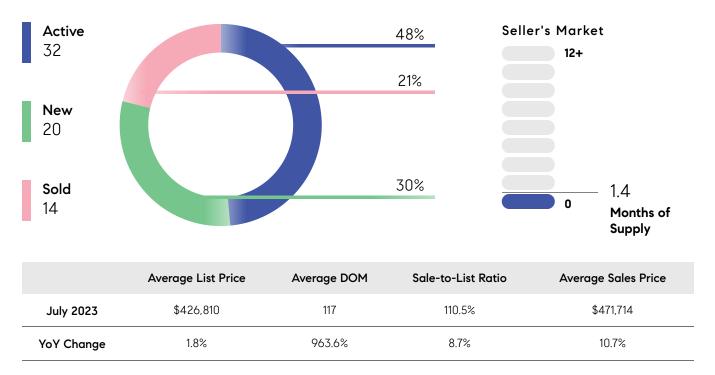


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,565,505	44	81.4%	\$1,274,065
YoY Change	-13.7%	340.0%	24.6%	7.4%



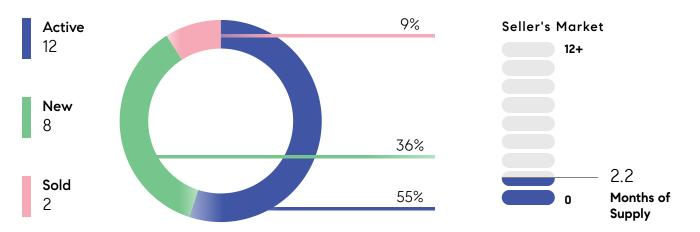
DETACHED UNDER 1M

Cumming JULY 2023

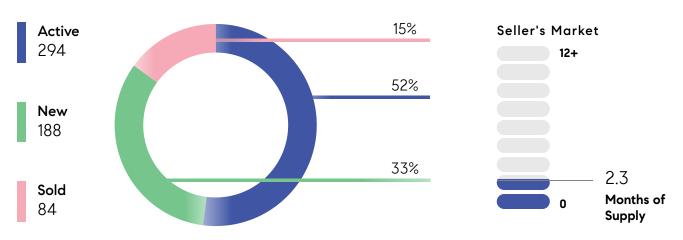


Decatur JULY 2023

DETACHED OVER 1M



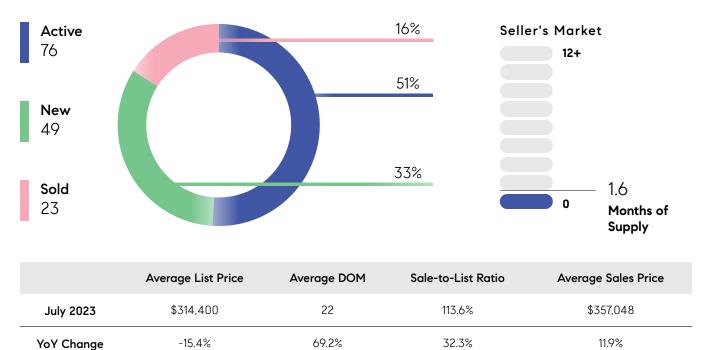
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,307,438	2	86.6%	\$1,132,500
YoY Change	-5.4%	-60.0%	-13.6%	-18.3%



DETACHED UNDER 1M

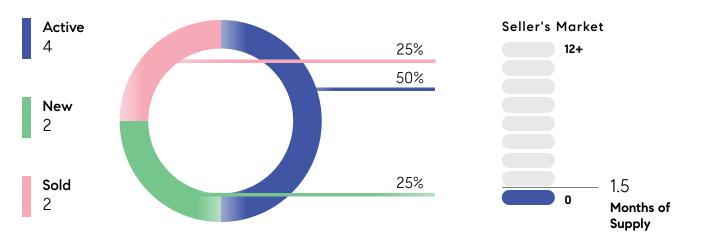
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$404,155	34	108.4%	\$438,288
YoY Change	2.2%	88.9%	0.3%	2.5%

Decatur JULY 2023

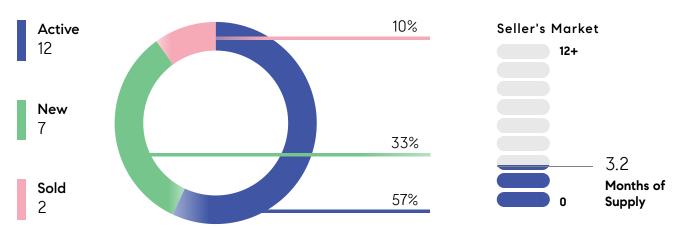


Druid Hills JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,574,500	3	47.7%	\$1,227,500
YoY Change	48.8%	-50.0%	-36.5%	-5.6%

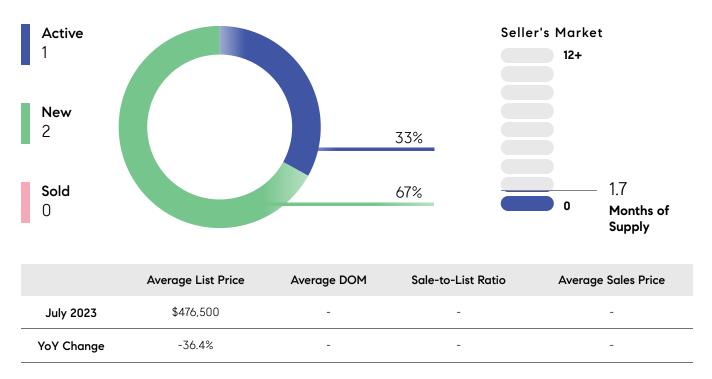


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$564,271	17	122.4%	\$690,750
YoY Change	-12.2%	-29.2%	17.7%	3.4%

DETACHED UNDER 1M

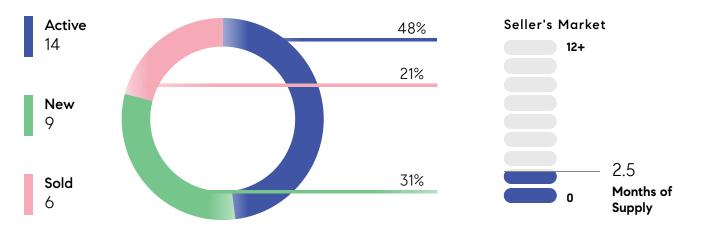
Druid Hills JULY 2023

ATTACHED UNDER 1M

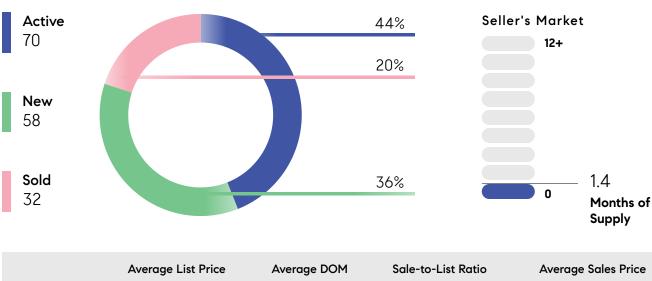


Duluth JULY 2023

DETACHED OVER 1M



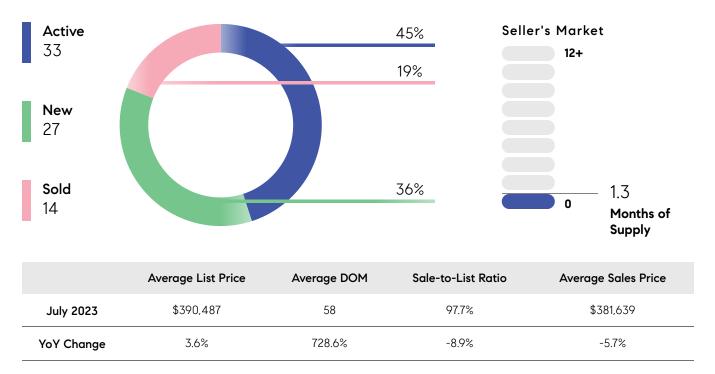
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,032,656	13	86.8%	\$1,763,333
YoY Change	10.8%	-7.1%	-7.8%	2.2%



DETACHED UNDER 1M

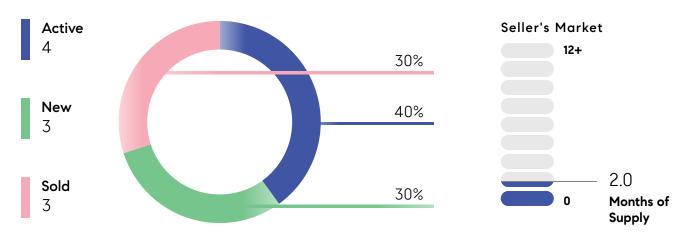
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$539,943	16	89.5%	\$483,188
YoY Change	10.5%	0.0%	-8.4%	1.2%

Duluth JULY 2023

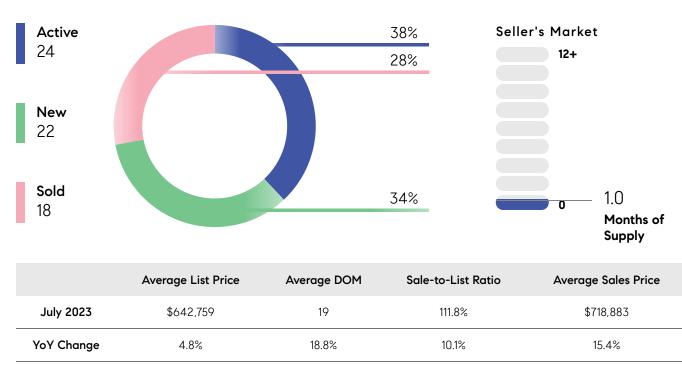


Dunwoody JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,405,000	2	94.8%	\$1,331,667
YoY Change	0.7%	-33.3%	3.2%	4.0%

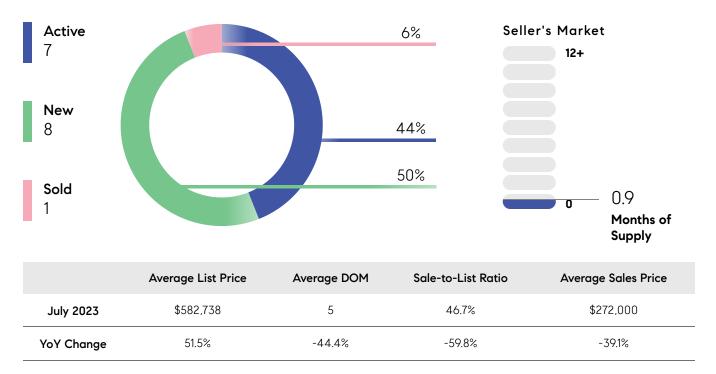


DETACHED UNDER 1M

*Graph Legend 🛛 💿 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

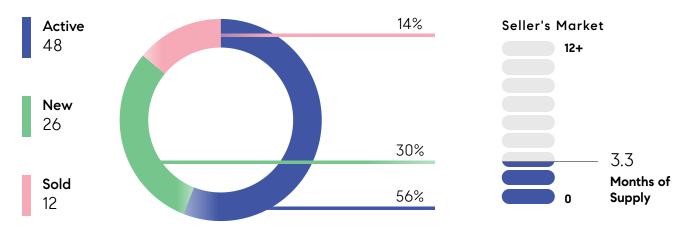
Source: FMLS | The information is believed to be accurate but is not warranted.

Dunwoody JULY 2023

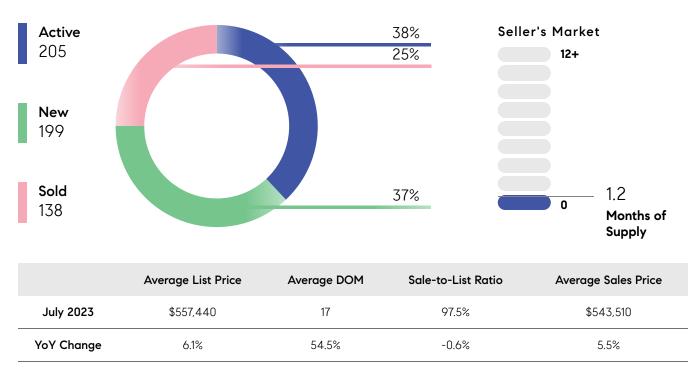


East Cobb JULY 2023

DETACHED OVER 1M



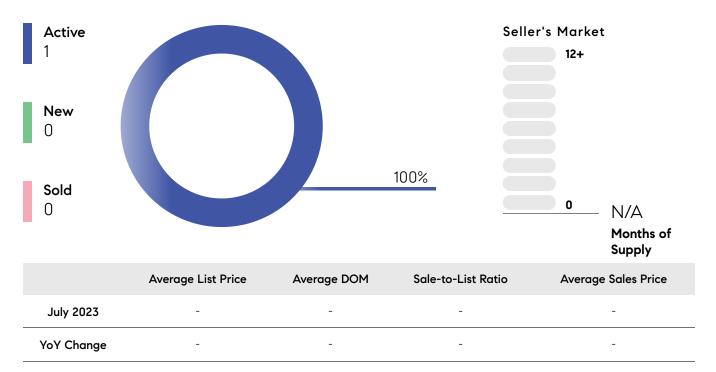
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,731,197	30	87.6%	\$1,515,683
YoY Change	16.5%	3.4%	-6.6%	8.8%



DETACHED UNDER 1M

East Cobb JULY 2023

ATTACHED OVER 1M



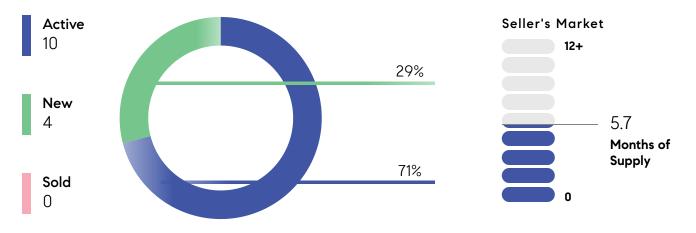
Seller's Market Active 52 14% 12+ New 49 44% 42% 1.5 Sold 0 16 Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** July 2023 \$353,965 33 96.4% \$341.111 YoY Change 4.2% 175.0% 2.7% 7.0%

ATTACHED UNDER 1M

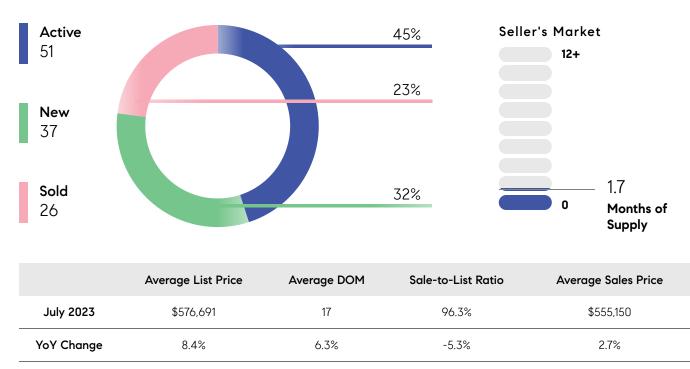
*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

East Lake/Edgewood/Kirkwood JULY 2023





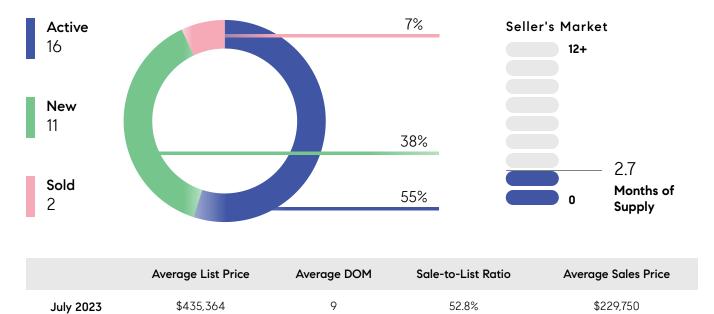
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,514,829	-	-	-
YoY Change	23.2%	-	-	-



DETACHED UNDER 1M

*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

East Lake/Edgewood/Kirkwood JULY 2023



-86.4%

-52.0%

ATTACHED UNDER 1M

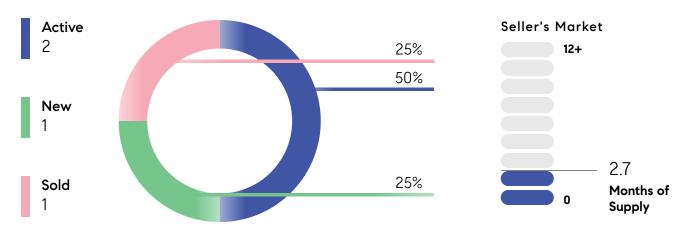
YoY Change

-49.6%

5.0%

Grant Park JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,199,900	16	86.5%	\$1,037,500
YoY Change	1.3%	-	-	-

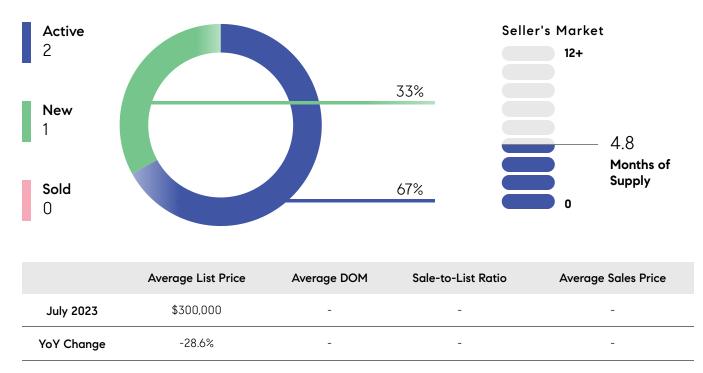
17% Seller's Market Active 13 12+ 54% New 7 29% 1.8 Sold 0 Months of 4 Supply

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$581,714	33	106.1%	\$617,375
YoY Change	-23.9%	371.4%	23.4%	-6.0%

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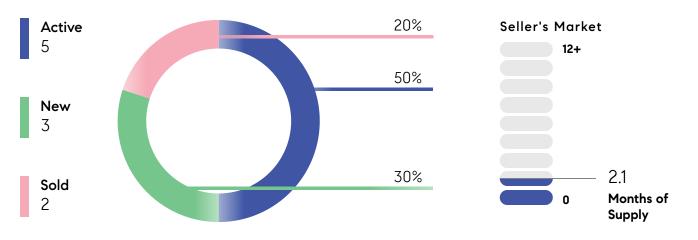
*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Grant Park JULY 2023

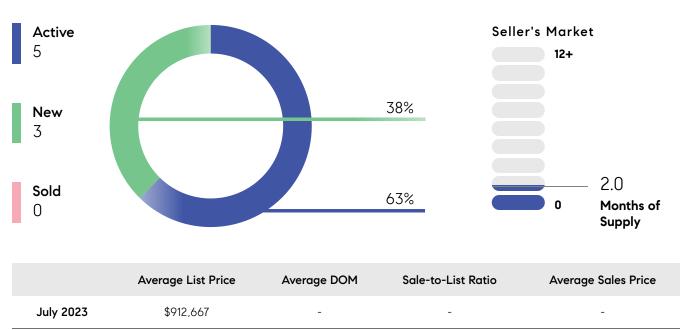


Inman Park & Old Fourth Ward JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,644,667	3	63.1%	\$1,037,500
YoY Change	4.1%	-85.7%	-16.8%	-13.4%



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YoY Change

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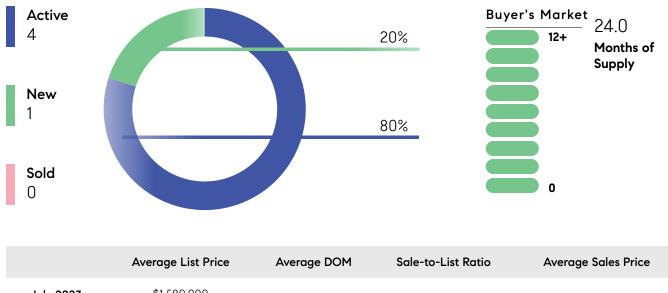
*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

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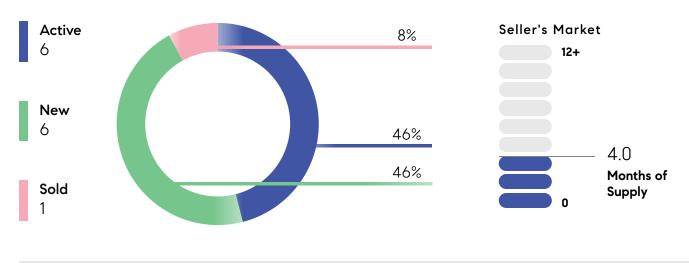
Source: FMLS | The information is believed to be accurate but is not warranted.

1.4%

Inman Park & Old Fourth Ward JULY 2023



July 2023	\$1,580,000	-	-	-
YoY Change	-	-	-	-



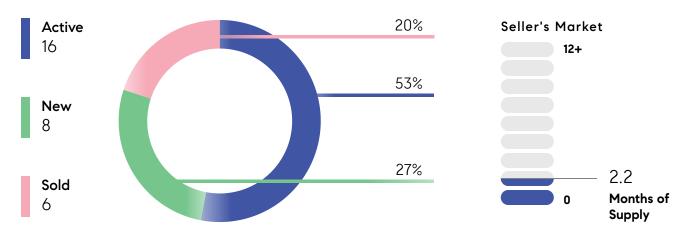
ATTACHED UNDER 1M

ATTACHED OVER 1M

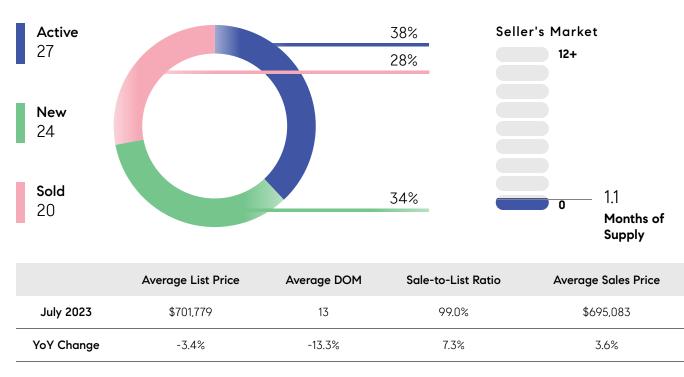
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$567,317	5	132.2%	\$750,000
YoY Change	15.9%	150.0%	-35.1%	-24.8%

Johns Creek JULY 2023

DETACHED OVER 1M

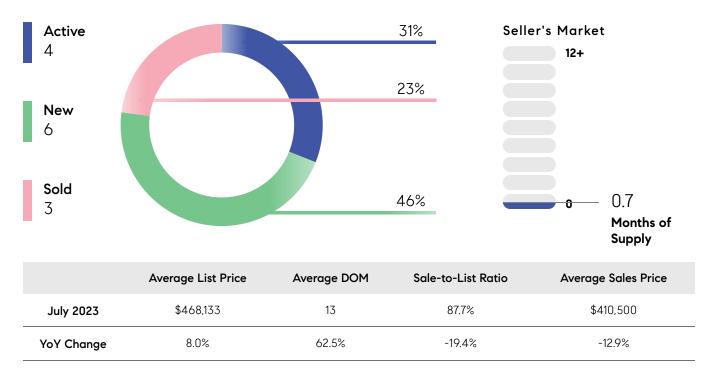


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,464,625	40	119.8%	\$1,754,167
YoY Change	-10.1%	122.2%	57.0%	41.1%



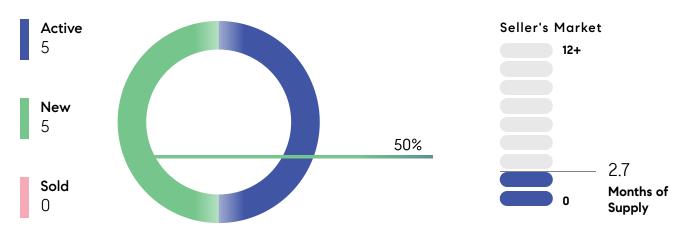
DETACHED UNDER 1M

Johns Creek JULY 2023

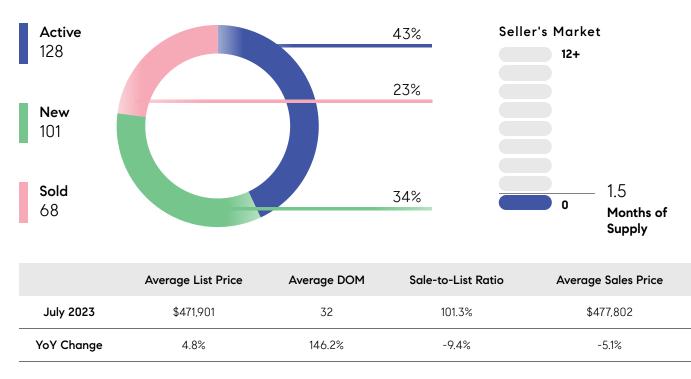


Kennesaw JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,770,800	-	-	-
YoY Change	22.5%	-	-	-

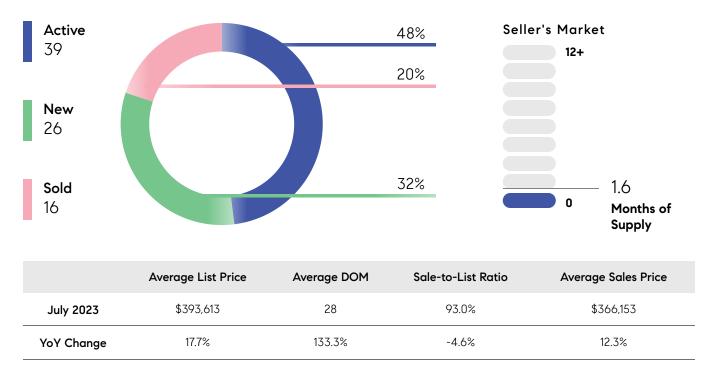


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*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Kennesaw JULY 2023

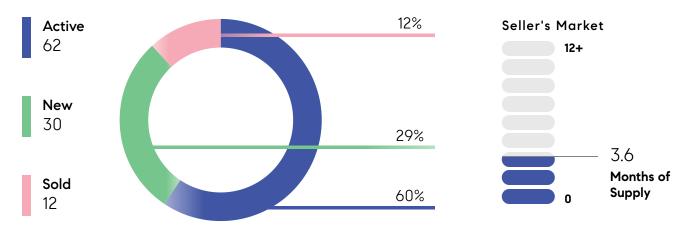
ATTACHED UNDER 1M



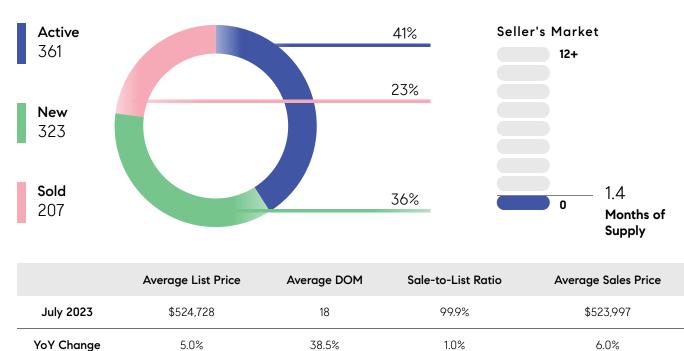
*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Marietta JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,659,037	30	91.4%	\$1,515,683
YoY Change	3.6%	-21.1%	6.9%	10.8%

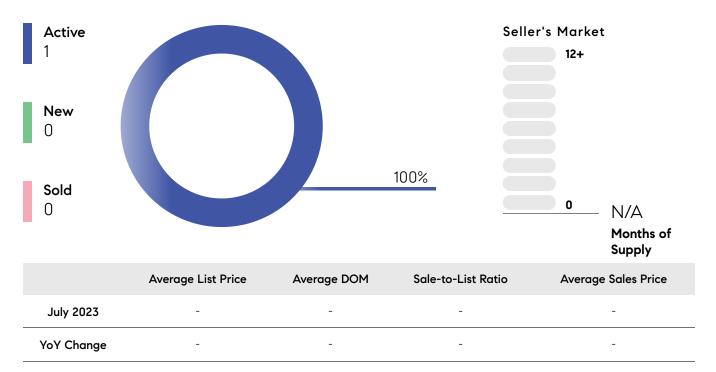


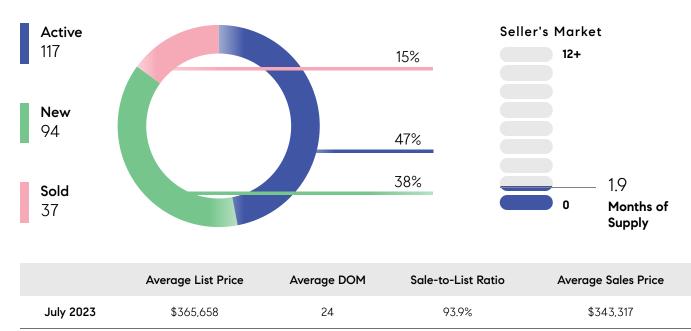
DETACHED UNDER 1M

*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Marietta JULY 2023

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71.4%

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YoY Change

-7.0%

*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

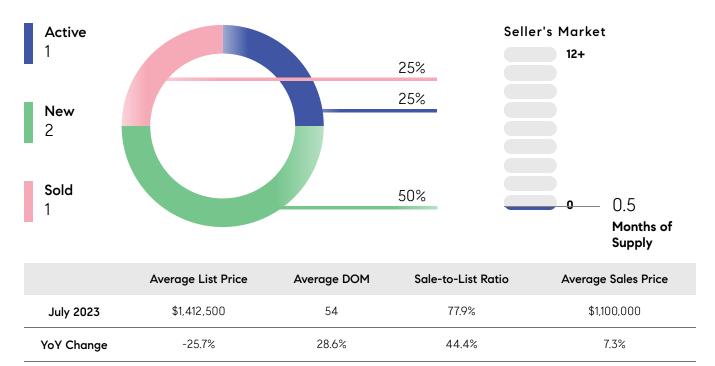
-1.7%

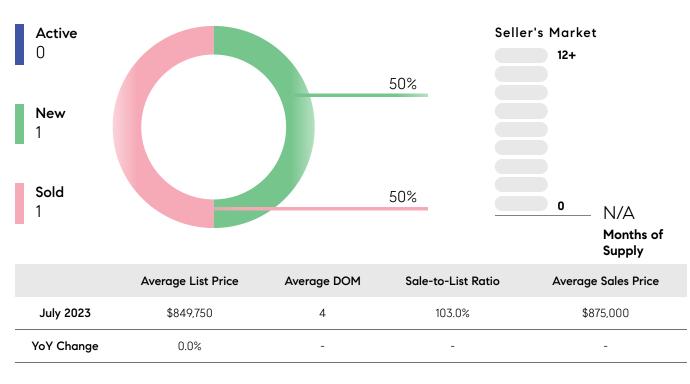
Source: FMLS | The information is believed to be accurate but is not warranted.

5.7%

Midtown JULY 2023

DETACHED OVER 1M



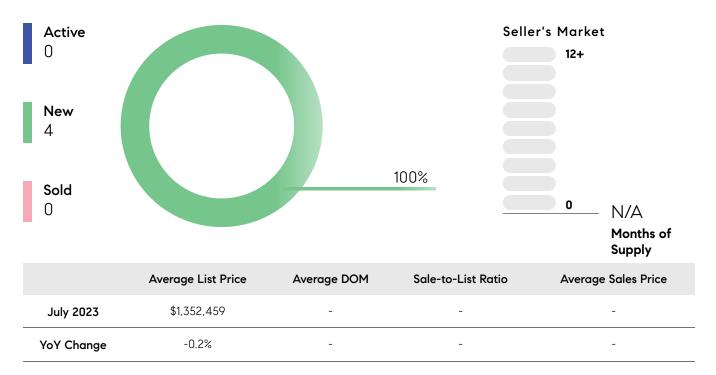


DETACHED UNDER 1M

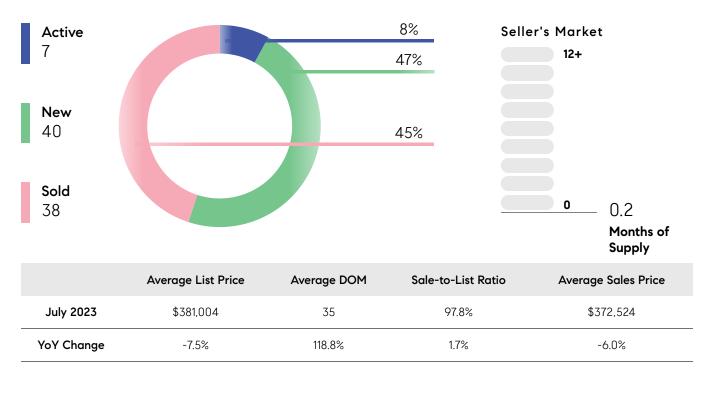
*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Midtown JULY 2023

ATTACHED OVER 1M



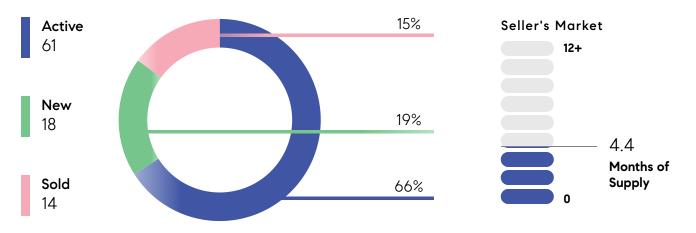
ATTACHED UNDER 1M



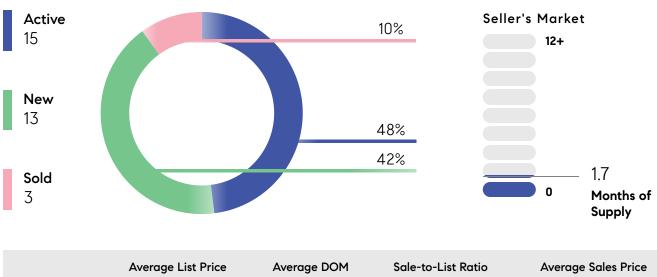
*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Milton JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,528,500	32	128.4%	\$1,962,892
YoY Change	-9.3%	-8.6%	37.4%	24.6%



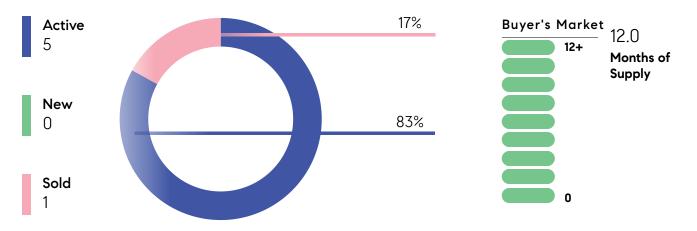
July 2023 \$700,746 85.4% \$598.333 26 YoY Change -11.4% 36.8% 3.8% -8.1%

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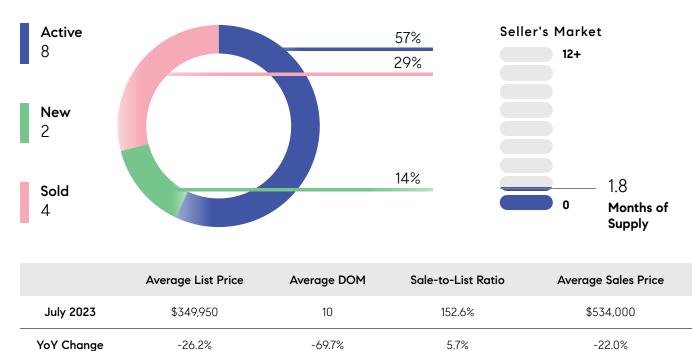
*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Milton JULY 2023

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	-	14	-	\$1,275,000
YoY Change	-	-	-	-

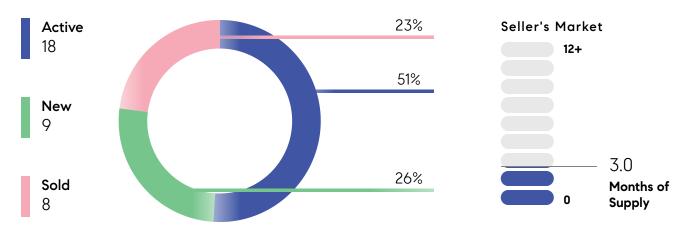


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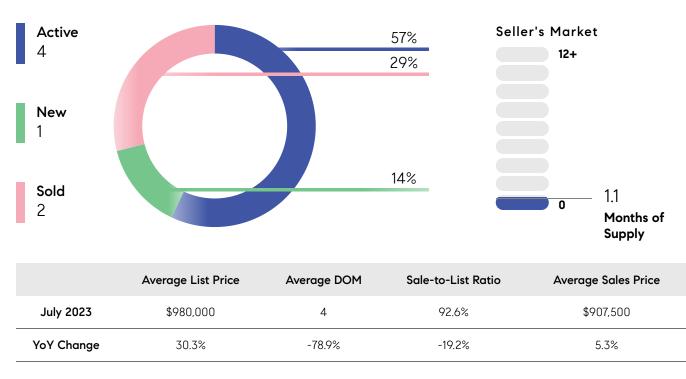
*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Morningside JULY 2023

DETACHED OVER 1M



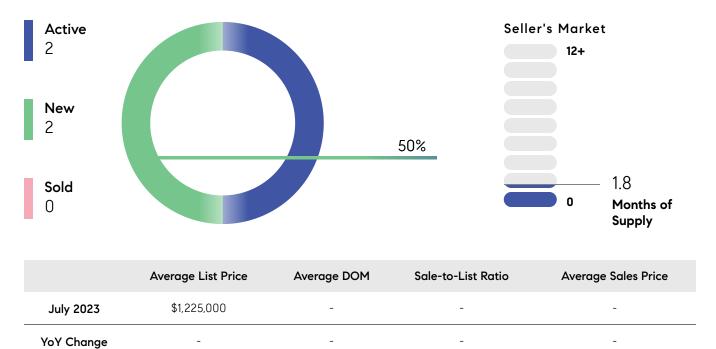
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,924,878	39	78.0%	\$1,502,258
YoY Change	14.6%	254.5%	-12.5%	0.2%



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Peachtree Corners JULY 2023





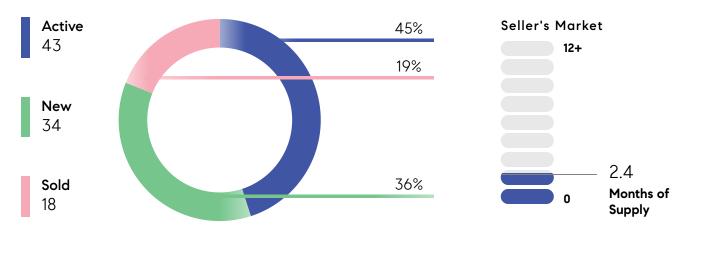
Seller's Market Active 37% 13 12+ 26% New 13 Sold 37% 0.7 9 Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** July 2023 \$611.915 112.8% \$689,944 10 YoY Change 1.8% -33.3% 14.8% 16.9%

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Peachtree Corners JULY 2023



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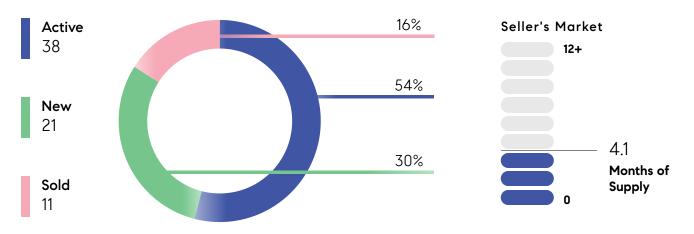


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$444,703	57	95.4%	\$424,140
YoY Change	34.9%	235.3%	-24.4%	2.0%

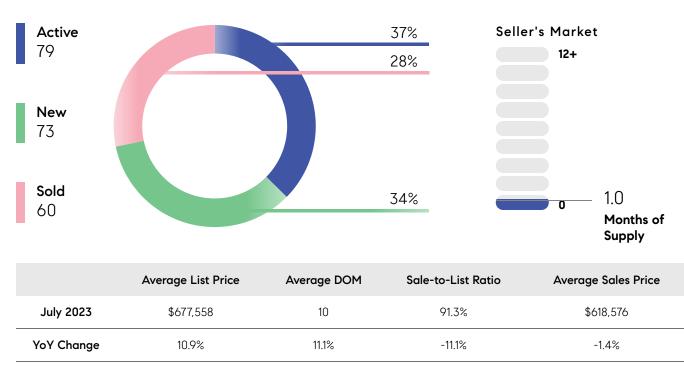
*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Roswell JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,642,566	106	93.3%	\$1,531,895
YoY Change	-8.0%	307.7%	-11.0%	-18.1%

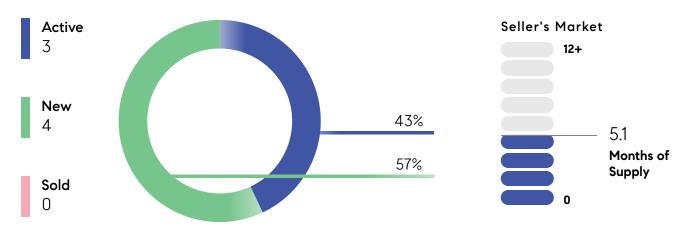


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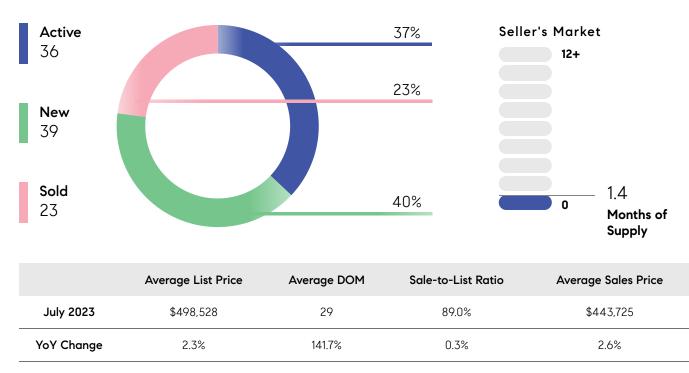
*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Roswell JULY 2023

ATTACHED OVER 1M

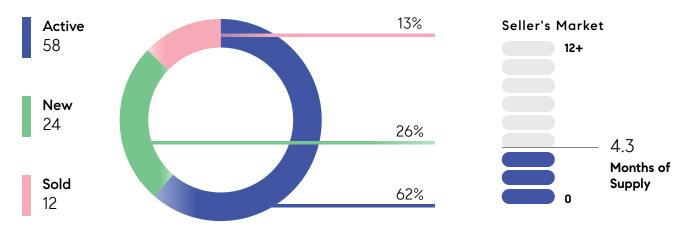


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,313,750	-	-	-
YoY Change	31.4%	-	-	-



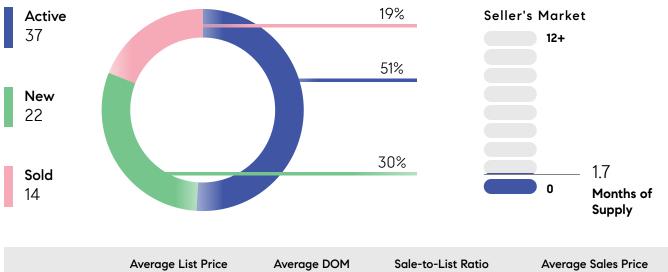
Sandy Springs JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,178,411	57	72.4%	\$1,578,042
YoY Change	8.7%	418.2%	-20.3%	-13.3%

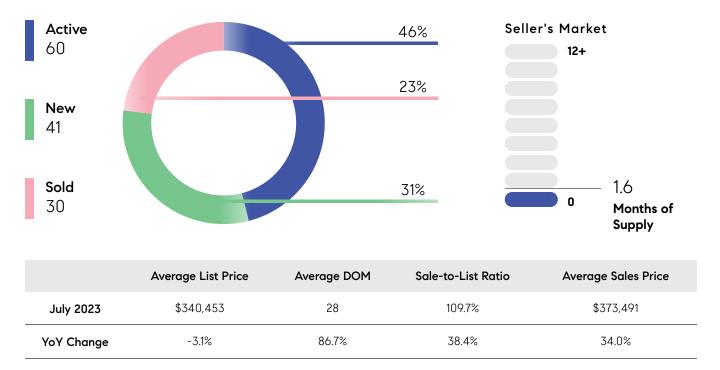




	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$759,218	26	102.5%	\$778,200
YoY Change	-0.5%	100.0%	8.6%	8.1%

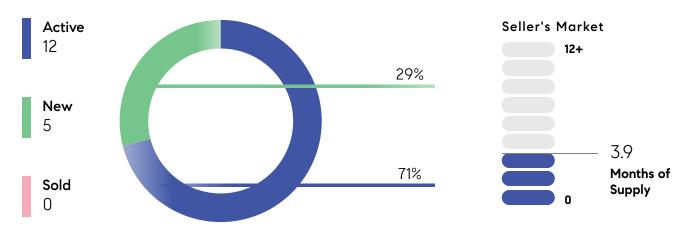
*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Sandy Springs JULY 2023

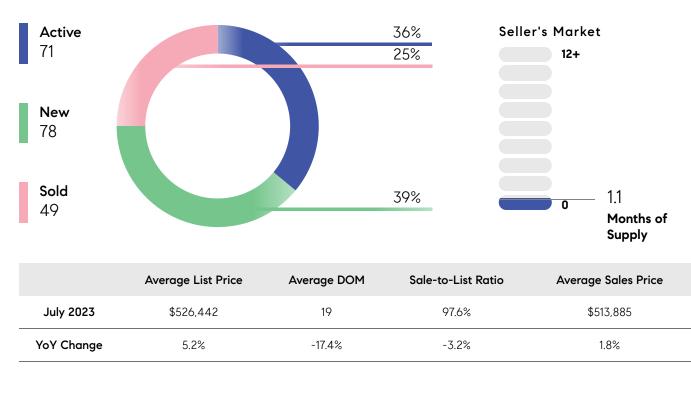


Smyrna JULY 2023

DETACHED OVER 1M

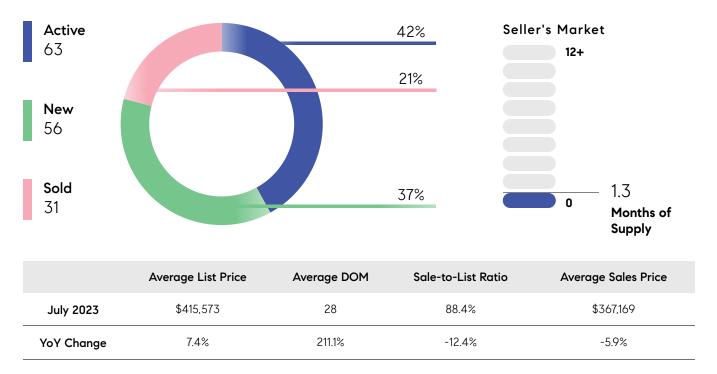


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,168,580	-	-	-
YoY Change	-14.1%	-	-	-



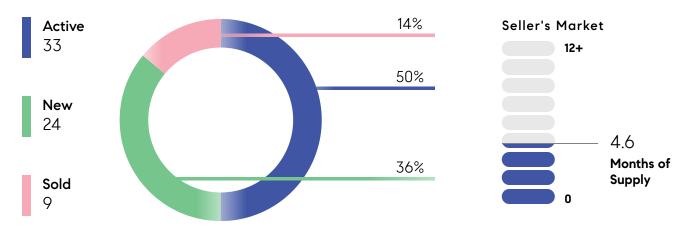
DETACHED UNDER 1M

Smyrna JULY 2023

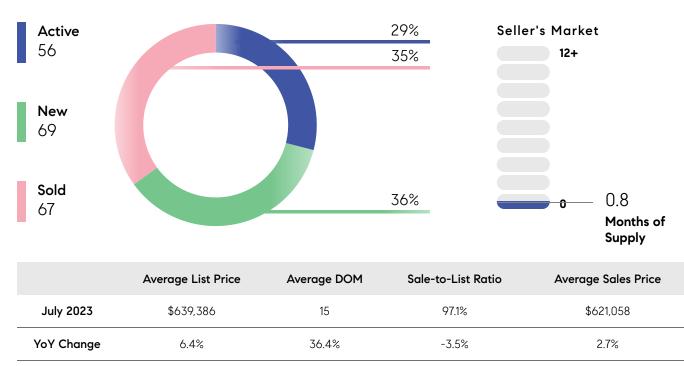


Suwanee JULY 2023

DETACHED OVER 1M



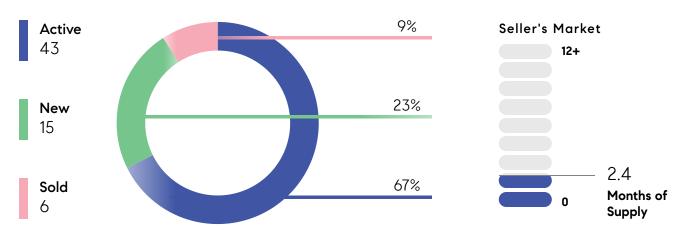
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,141,117	28	64.5%	\$1,381,656
YoY Change	44.3%	180.0%	-24.8%	8.5%



DETACHED UNDER 1M

*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

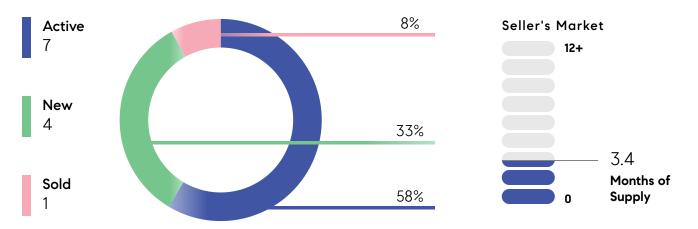
Suwanee JULY 2023



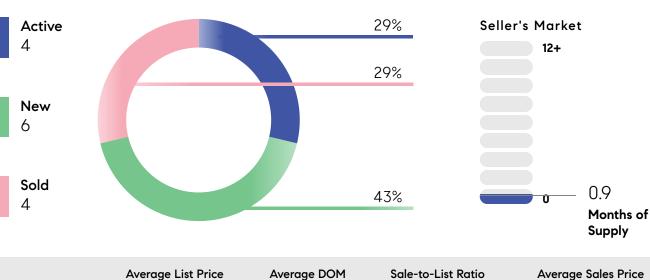
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$490,780	23	98.9%	\$485,417
YoY Change	13.6%	27.8%	-9.8%	2.5%

Vinings JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,342,250	5	115.5%	\$1,550,000
YoY Change	-32.5%	-73.7%	72.2%	16.3%



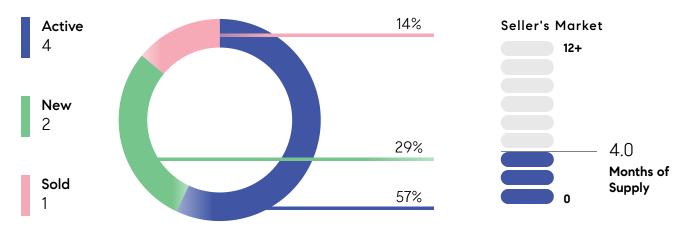
DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$720,667	101	105.3%	\$758,875
YoY Change	7.0%	1,583.3%	6.0%	13.4%

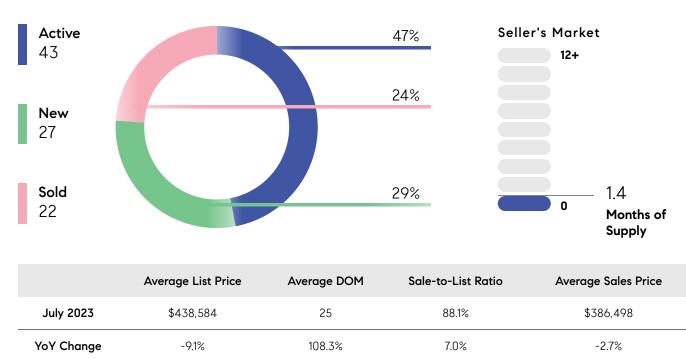
*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Vinings JULY 2023

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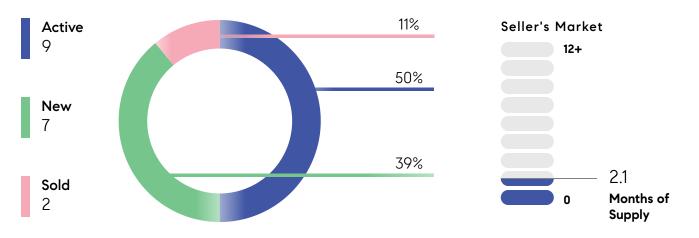


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,200,000	220	129.2%	\$1,550,000
YoY Change	9.6%	-	-	-

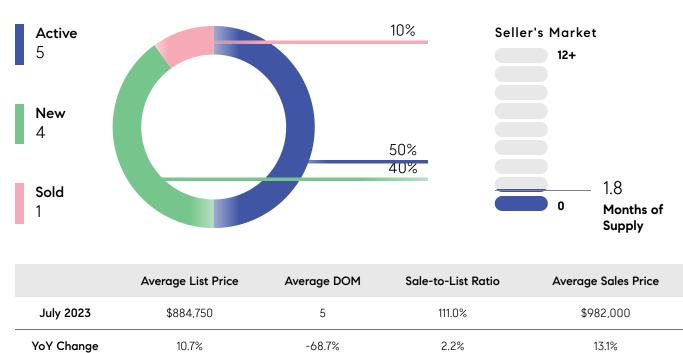


Virginia Highland JULY 2023

DETACHED OVER 1M



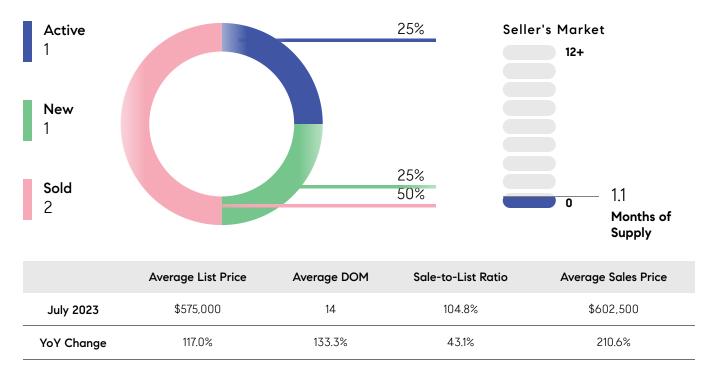
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,111,057	44	95.9%	\$2,023,750
YoY Change	38.3%	780.0%	0.5%	39.1%



DETACHED UNDER 1M

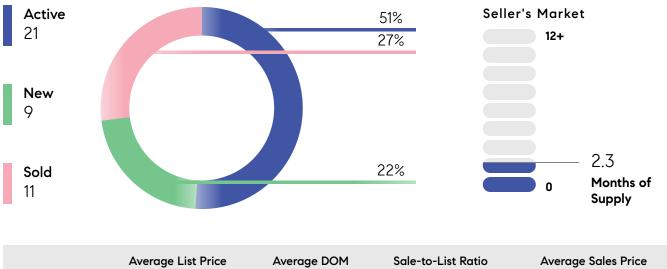
*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Virginia Highland JULY 2023



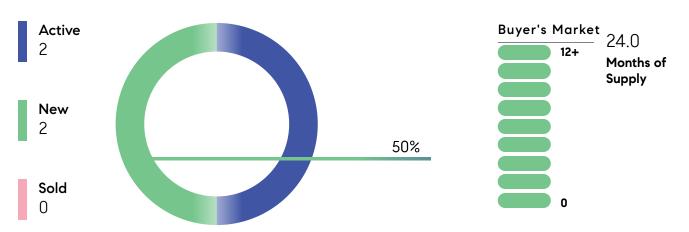
West Midtown JULY 2023

DETACHED UNDER 1M



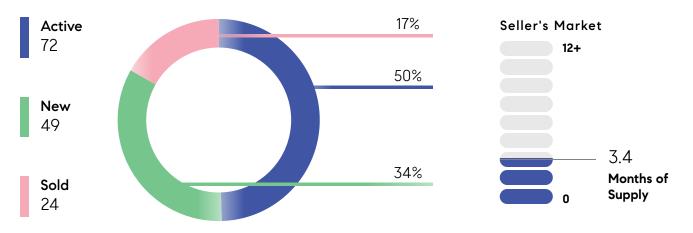
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$551,100	33	93.5%	\$515,136
YoY Change	-7.4%	153.8%	-16.4%	-22.6%

West Midtown JULY 2023



ATTACHED OVER 1M

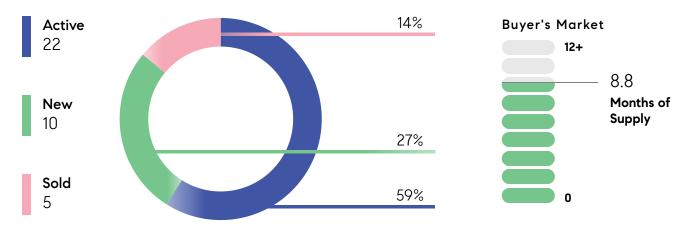
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,075,000	-	-	-
YoY Change	-32.3%	-	-	-



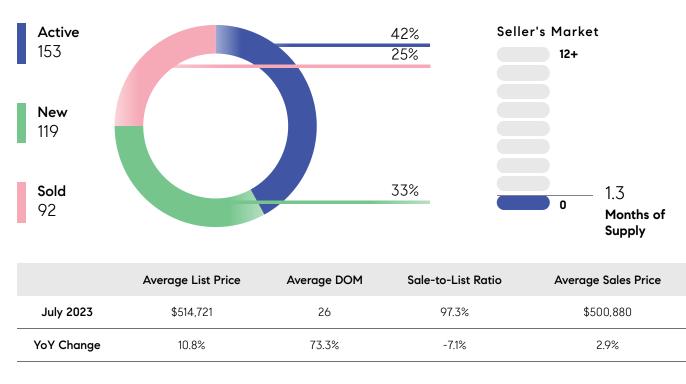
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$505,264	36	86.0%	\$434,437
YoY Change	-7.5%	56.5%	1.2%	-6.4%

Woodstock JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,315,943	43	96.2%	\$1,265,880
YoY Change	5.3%	1,333.3%	1.7%	7.1%



DETACHED UNDER 1M

*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Woodstock JULY 2023

