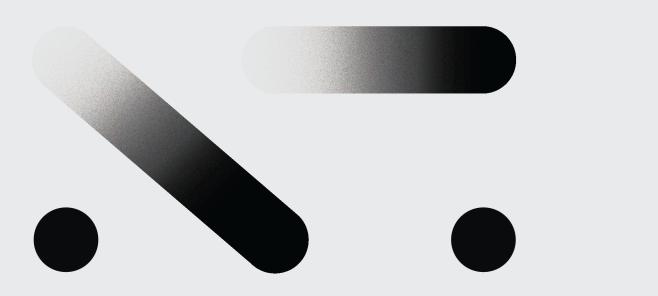
# COMPASS



# MARKET INSIGHTS



GREATER ATLANTA | JULY 2023



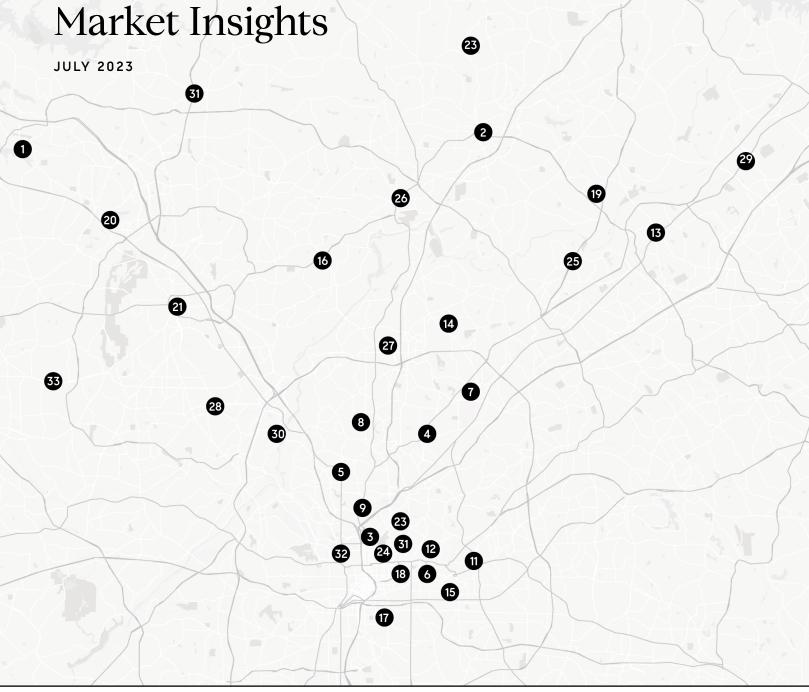
COMPASS OFFICES

**Buckhead** 3107 Peachtree Road NE, Suite A-1 Atlanta, GA 30305

Intown 1409 Peachtree Street NE Atlanta, GA 30309

North Atlanta 8000 Avalon Boulevard, Suite 100 Alpharetta, GA 30009

# Greater Atlanta Market Insights



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD,
- BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR

- 12. DRUID HILLS
- 13. DULUTH
- 14. DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- **21.** MARIETTA
- 22. MIDTOWN
- 23. MILTON

- 24. MORNINGSIDE
- 25. PEACHTREE CORNERS

10

- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE
- 30. VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

#### GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods detailed on the prior page.

#### ACTIVE

is current inventory, defined as all properties actively listed on August 1st, 2023.

#### NEW

is defined as any properties put on the market during July 2023.

#### CONTRACT SIGNED

figures are based on publicly reported transactions as of August 1st, 2023. The signed price reflects the latest available, or last known asking price.

#### SOLD

figures are based on publicly reported transactions which closed by August 1st, 2023.

#### AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

#### MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

#### DAYS ON MARKET (DOM)

is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

#### SALE-TO-LIST RATIO

is the average sale price divided by the average list price.

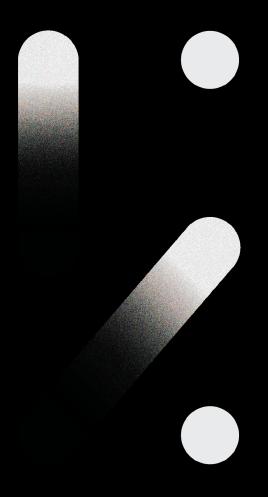
#### YEAR-OVER-YEAR (YOY) CHANGE

is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.

#### MONTHS OF SUPPLY

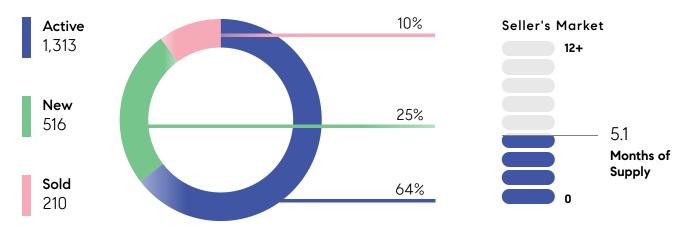




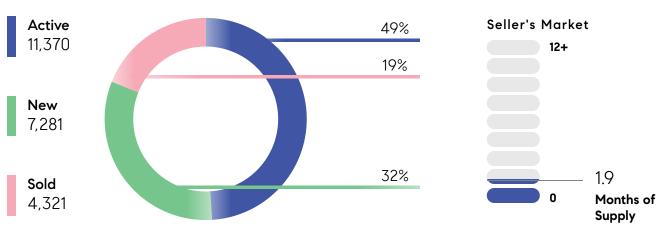


## Overall Atlanta JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,983,252	52	98.2%	\$1,587,216
YoY Change	10.3%	67.7%	-2.2%	3.5%

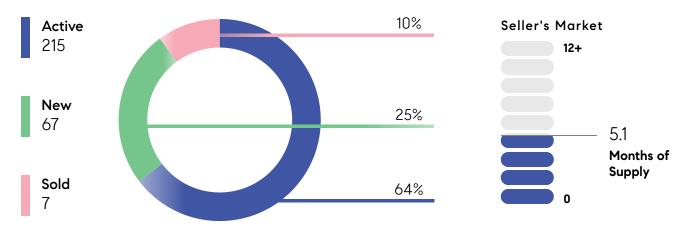


DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$442,373	35	99.5%	\$429,536
YoY Change	2.5%	105.9%	-1.0%	0.2%

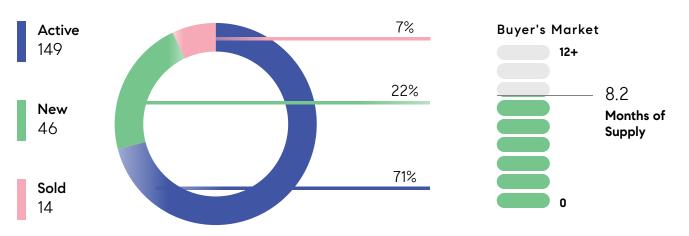
# Overall Atlanta JULY 2023

DETACHED OVER 3M



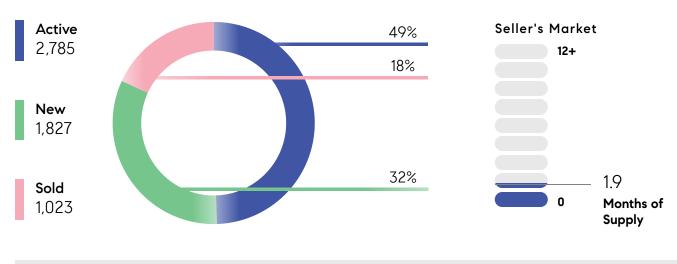
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$5,101,142	150	92.4%	\$5,164,286
YoY Change	4.4%	68.5%	-5.0%	14.6%

# Overall Atlanta JULY 2023



### ATTACHED OVER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,600,241	103	96.2%	\$1,816,786
YoY Change	-1.8%	145.2%	-1.8%	20.5%

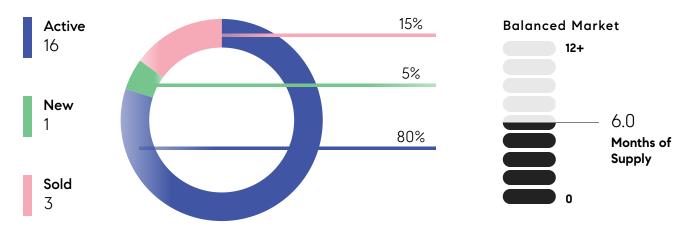


ATTACHED UNDER 1M

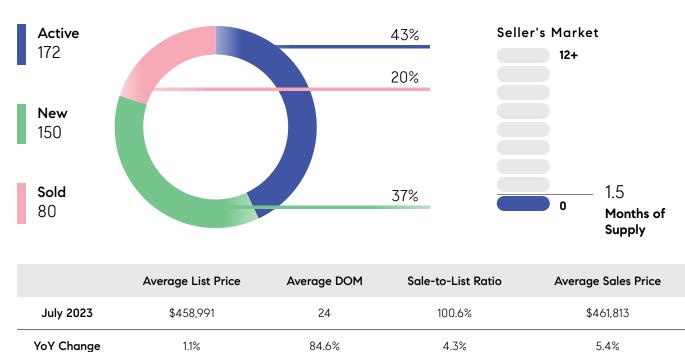
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$367,587	35	98.9%	\$342,097
YoY Change	2.8%	118.8%	-1.6%	1.4%

### Acworth JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,775,000	101	94.1%	\$1,670,000
YoY Change	9.2%	431.6%	20.4%	31.5%

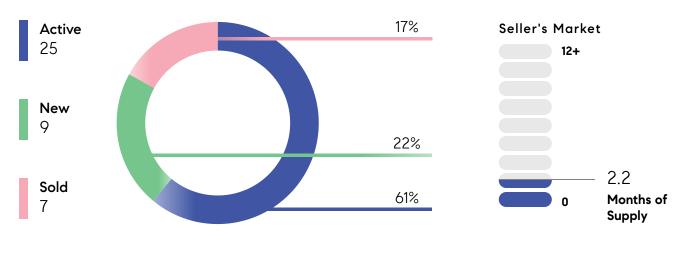


DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

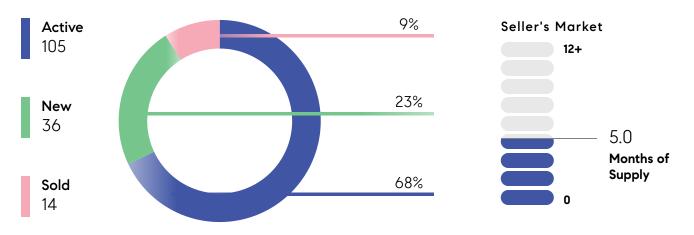
# Acworth JULY 2023



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$330,344	7	94.1%	\$310,771
YoY Change	-6.7%	-41.7%	1.9%	-4.9%

### Alpharetta JULY 2023

#### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,735,543	48	90.9%	\$1,577,571
YoY Change	3.3%	182.4%	2.0%	5.4%

#### 33% Seller's Market Active 76 33% 12+ New 79 Sold 0.9 34% 75 Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** July 2023 \$677.686 102.1% \$691,604 11

-26.7%

#### DETACHED UNDER 1M

YoY Change

-2.0%

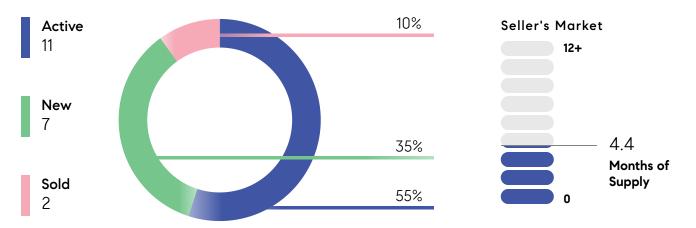
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

3.4%

5.5%

## Alpharetta JULY 2023

### ATTACHED OVER 1M



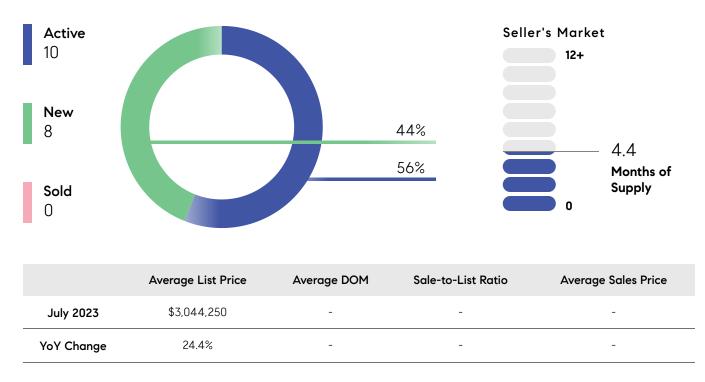
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,698,571	3	88.2%	\$1,497,500
YoY Change	-	-25.0%	-	23.3%

#### 23% Seller's Market Active 94 12+ 53% New 41 23% 2.0 Sold 0 Months of 41 Supply

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$586,368	29	86.9%	\$509,521
YoY Change	17.2%	141.7%	-3.8%	12.8%

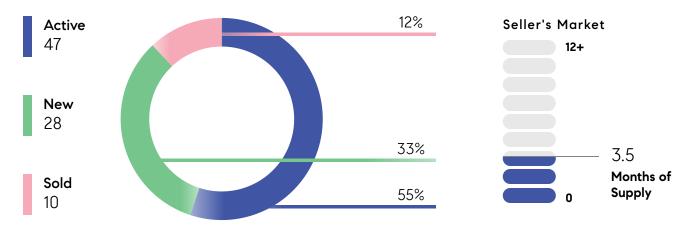
## Ansley Park JULY 2023

DETACHED OVER 1M

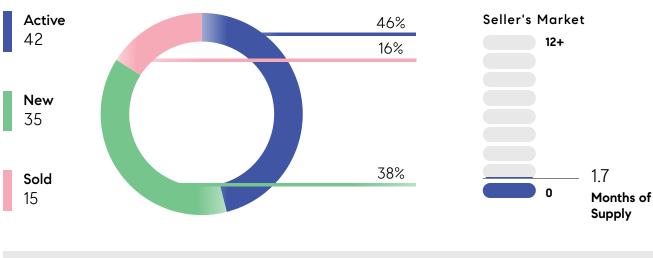


### Brookhaven JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,639,546	33	78.9%	\$1,293,225
YoY Change	2.1%	83.3%	-8.6%	-6.7%

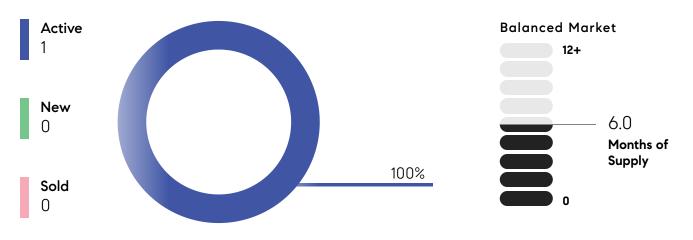


DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$724,731	25	95.1%	\$689,567
YoY Change	4.0%	0.0%	0.7%	4.8%

# Brookhaven JULY 2023

#### ATTACHED OVER 1M

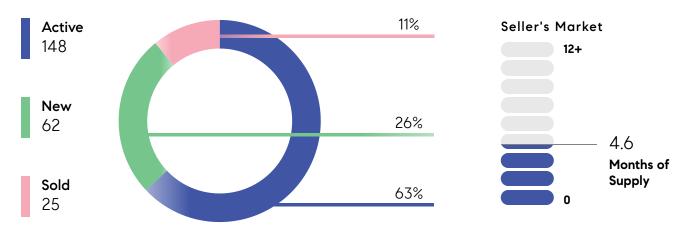


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	-	-	-	-
YoY Change	-	-	-	-

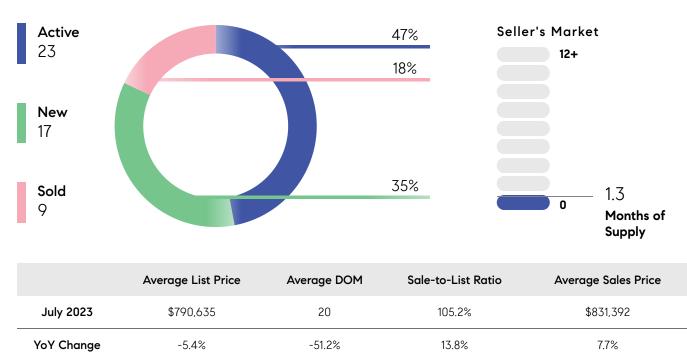
#### 33% Seller's Market Active 22 12+ 21% New 31 Sold 1.0 46% Π 14 Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** July 2023 \$464,706 94.0% \$436,804 21 YoY Change 3.6% 61.5% 1.7% 5.3%

### Buckhead JULY 2023

DETACHED OVER 1M



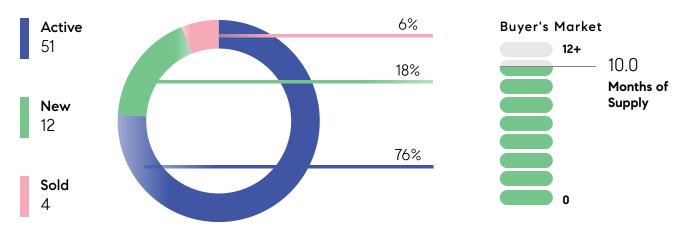
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$3,831,039	60	60.9%	\$2,334,101
YoY Change	25.6%	185.7%	-12.1%	10.4%



### DETACHED UNDER 1M

# Buckhead JULY 2023

### ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,998,667	79	135.4%	\$2,706,250
YoY Change	-21.1%	338.9%	110.2%	65.9%

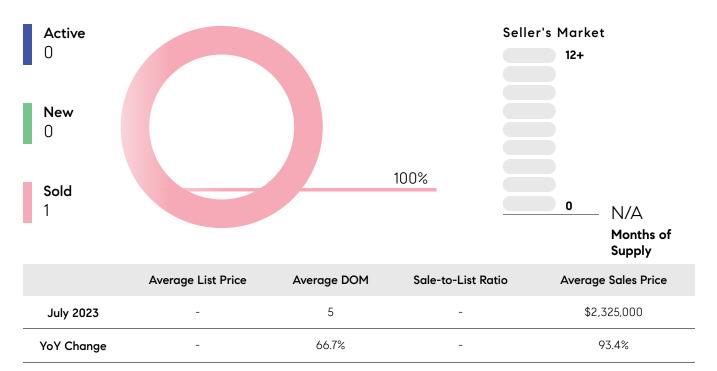
#### 19% Seller's Market Active 98 12+ 52% New 56 29% 2.0 Sold 0 Months of 36 Supply

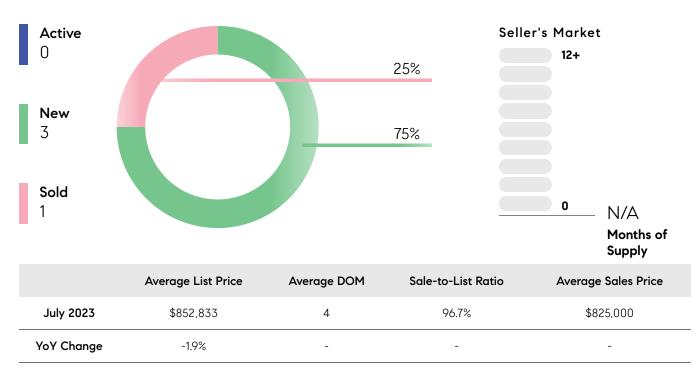
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$418,526	63	91.0%	\$380,731
YoY Change	-2.4%	162.5%	4.0%	1.4%

### ATTACHED UNDER 1M

### Candler Park JULY 2023

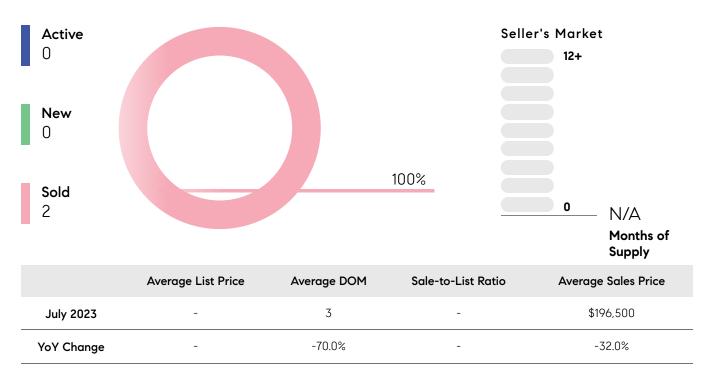
DETACHED OVER 1M





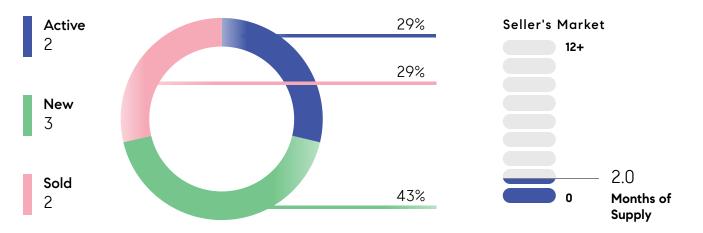
### DETACHED UNDER 1M

# Candler Park JULY 2023

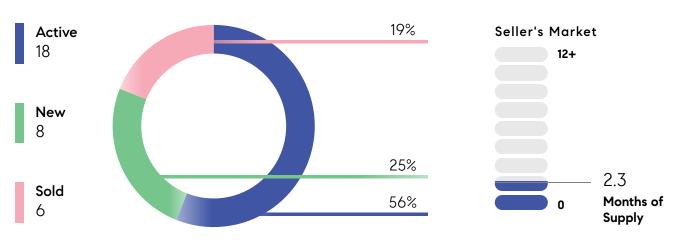


### Chamblee JULY 2023

### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,197,967	45	91.8%	\$1,100,000
YoY Change	9.4%	1,025.0%	-29.7%	-23.1%

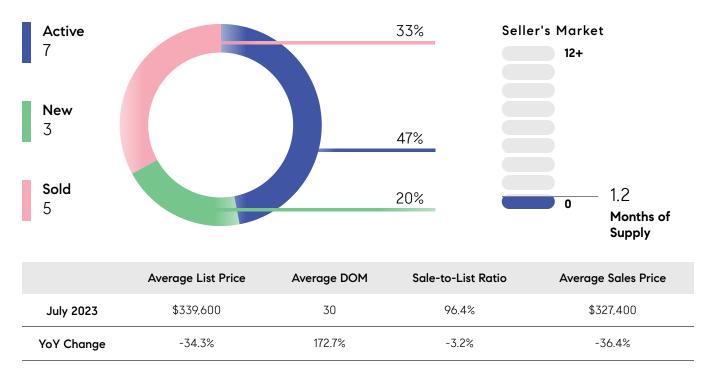


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$709,363	18	87.9%	\$623,333
YoY Change	23.2%	12.5%	-1.1%	21.9%

### DETACHED UNDER 1M

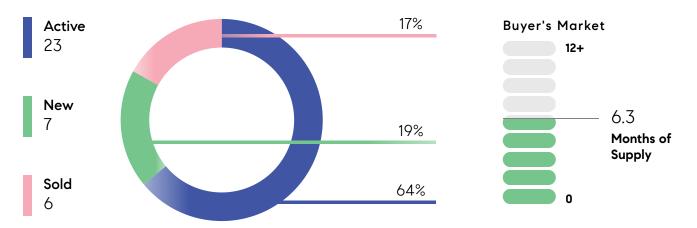
# Chamblee JULY 2023

### ATTACHED UNDER 1M



## Chastain Park JULY 2023

DETACHED OVER 1M

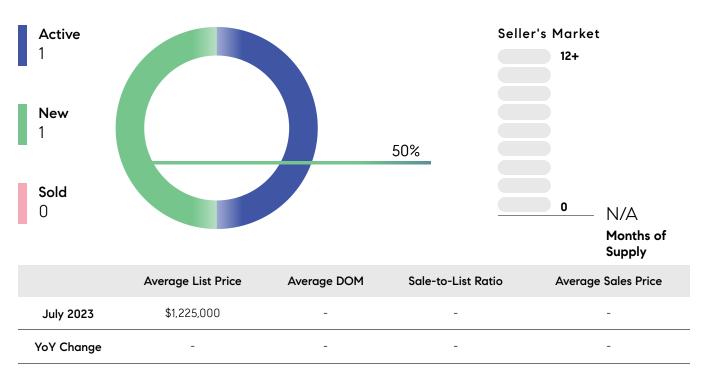


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$3,055,000	38	52.1%	\$1,590,500
YoY Change	58.7%	660.0%	-67.3%	-48.0%



### DETACHED UNDER 1M

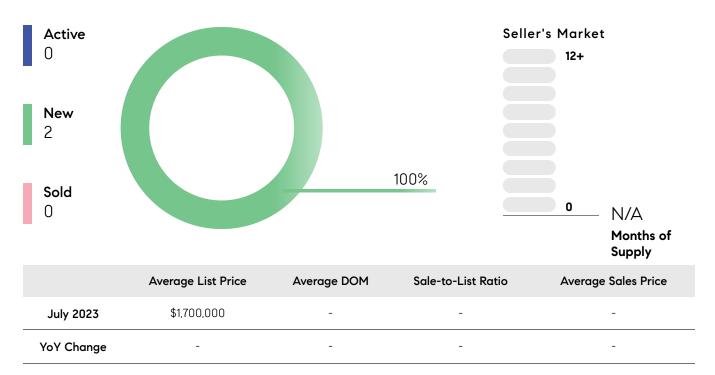
# Chastain Park JULY 2023



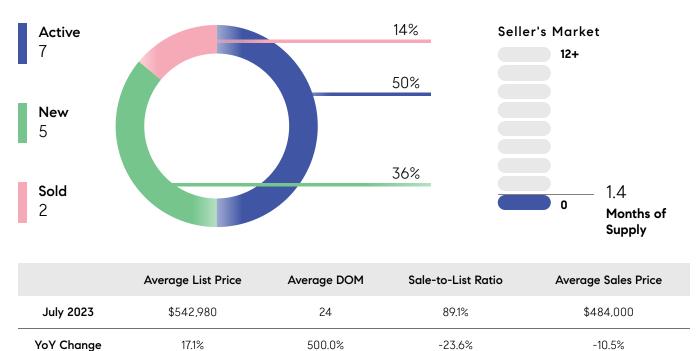
#### ATTACHED OVER 1M

### Collier Hills JULY 2023

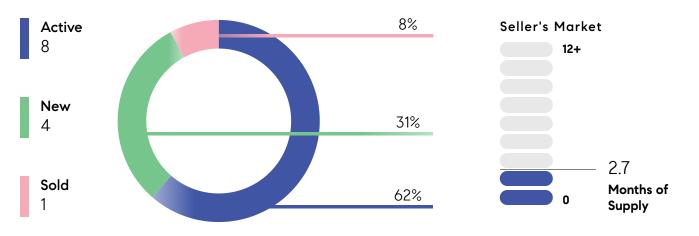
DETACHED OVER 1M



### DETACHED UNDER 1M



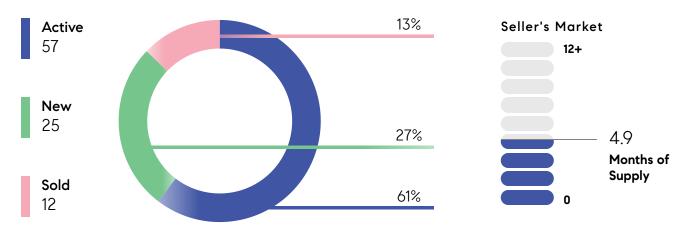
# Collier Hills JULY 2023



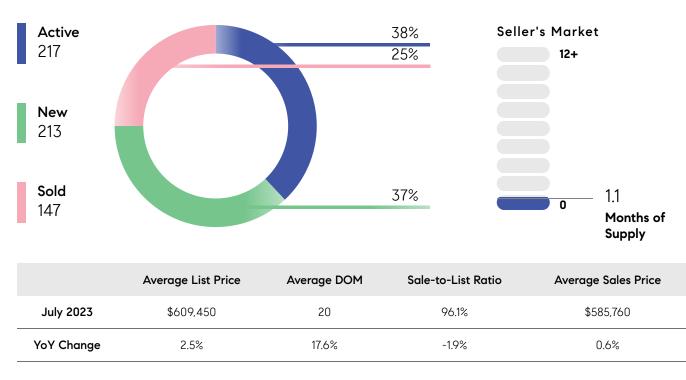
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$574,225	55	43.5%	\$250,000
YoY Change	75.2%	129.2%	-60.9%	-31.5%

### Cumming JULY 2023

DETACHED OVER 1M

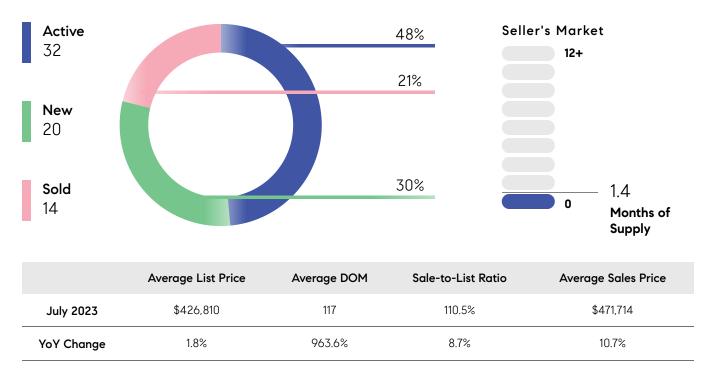


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,565,505	44	81.4%	\$1,274,065
YoY Change	-13.7%	340.0%	24.6%	7.4%



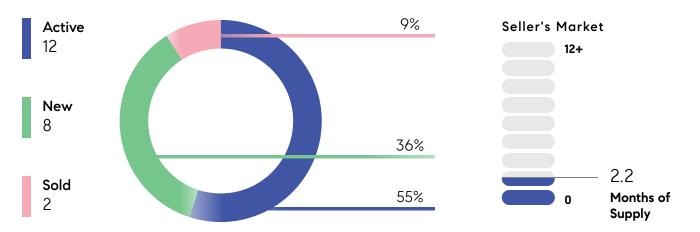
DETACHED UNDER 1M

# Cumming JULY 2023

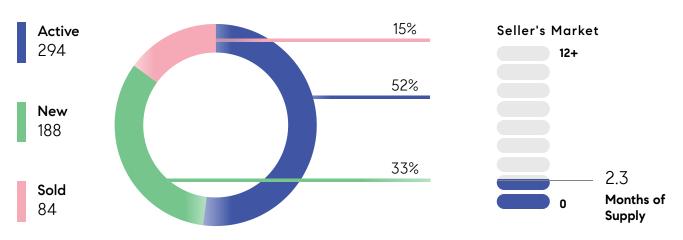


### Decatur JULY 2023

DETACHED OVER 1M



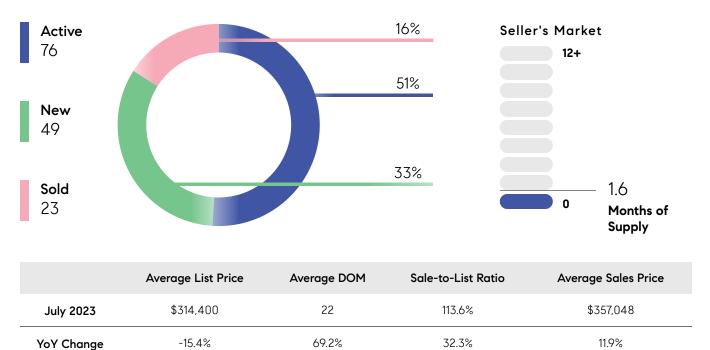
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,307,438	2	86.6%	\$1,132,500
YoY Change	-5.4%	-60.0%	-13.6%	-18.3%



DETACHED UNDER 1M

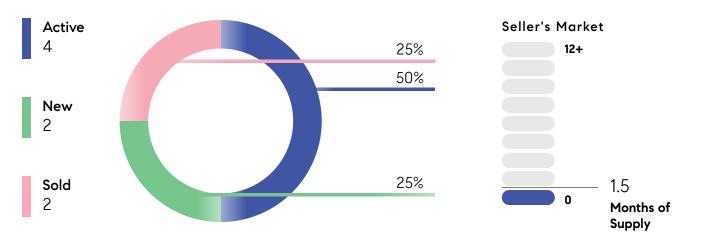
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$404,155	34	108.4%	\$438,288
YoY Change	2.2%	88.9%	0.3%	2.5%

### Decatur JULY 2023

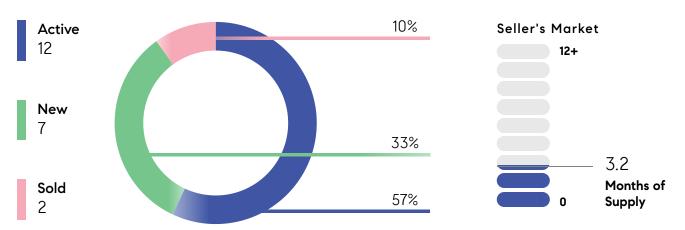


# Druid Hills JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,574,500	3	47.7%	\$1,227,500
YoY Change	48.8%	-50.0%	-36.5%	-5.6%

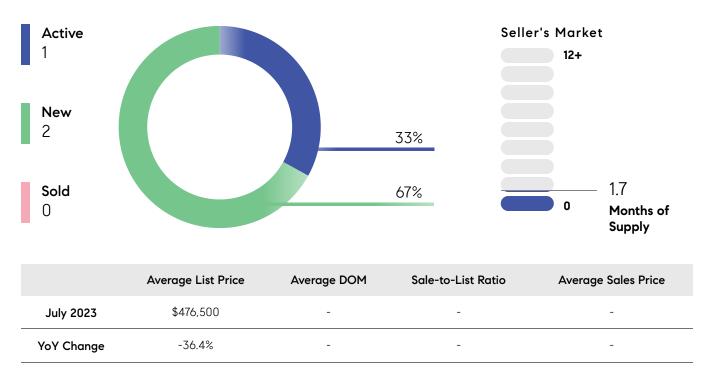


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$564,271	17	122.4%	\$690,750
YoY Change	-12.2%	-29.2%	17.7%	3.4%

DETACHED UNDER 1M

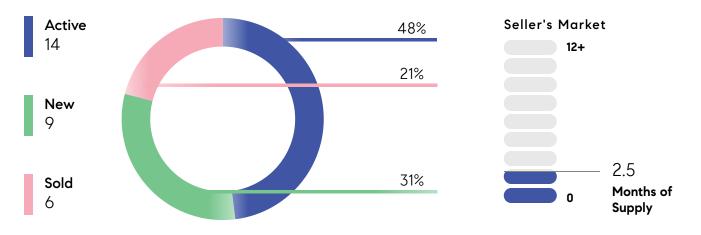
# Druid Hills JULY 2023

### ATTACHED UNDER 1M

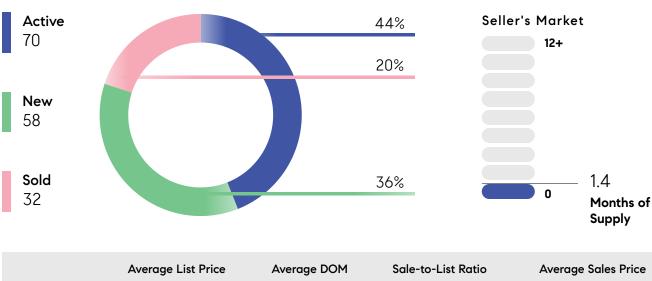


#### Duluth JULY 2023

DETACHED OVER 1M



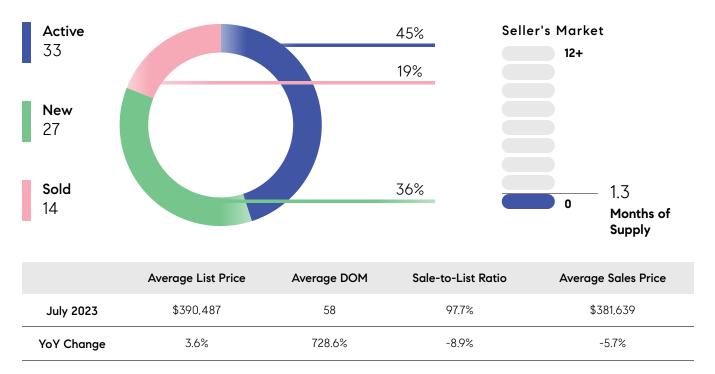
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,032,656	13	86.8%	\$1,763,333
YoY Change	10.8%	-7.1%	-7.8%	2.2%



#### DETACHED UNDER 1M

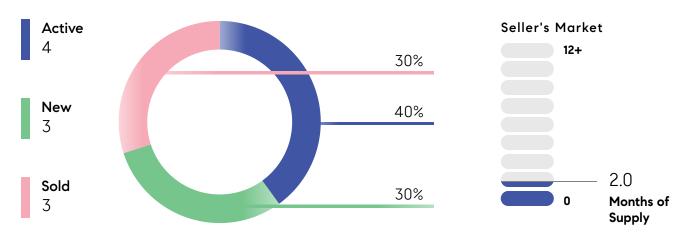
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$539,943	16	89.5%	\$483,188
YoY Change	10.5%	0.0%	-8.4%	1.2%

# Duluth JULY 2023

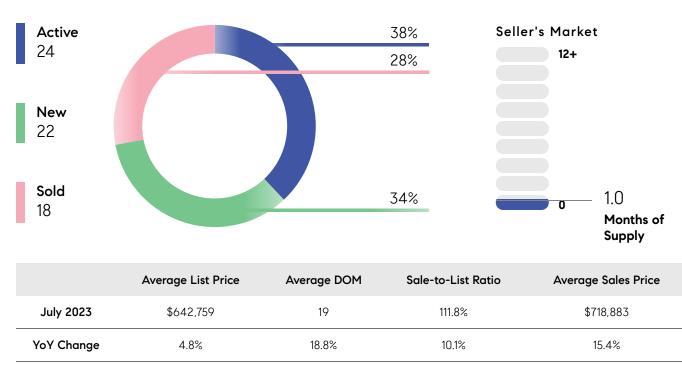


# Dunwoody JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,405,000	2	94.8%	\$1,331,667
YoY Change	0.7%	-33.3%	3.2%	4.0%

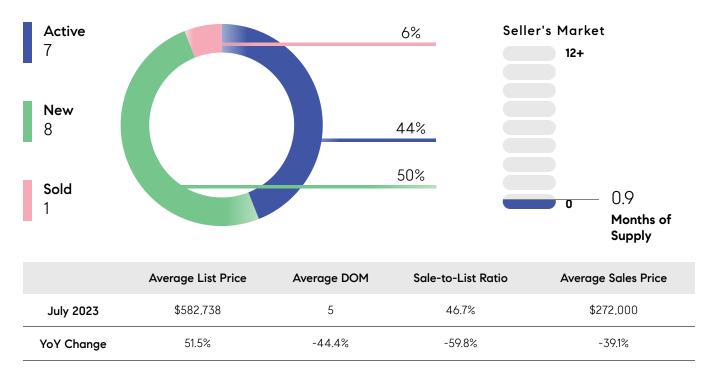


### DETACHED UNDER 1M

\*Graph Legend 🛛 💿 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

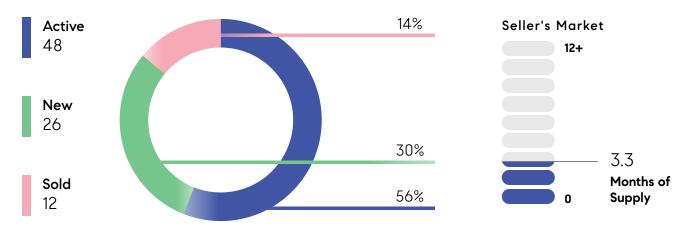
Source: FMLS | The information is believed to be accurate but is not warranted.

# Dunwoody JULY 2023

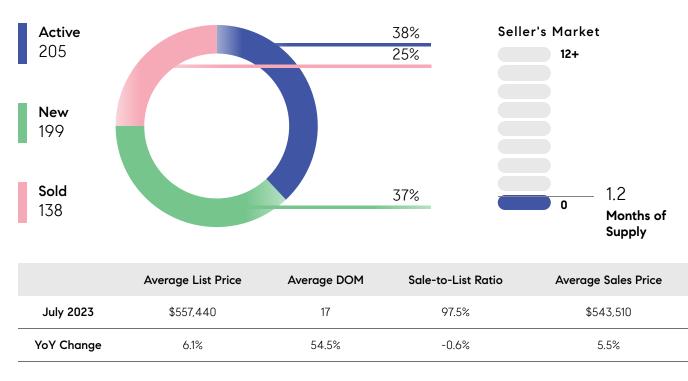


### East Cobb JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,731,197	30	87.6%	\$1,515,683
YoY Change	16.5%	3.4%	-6.6%	8.8%



### DETACHED UNDER 1M

# East Cobb JULY 2023

#### ATTACHED OVER 1M



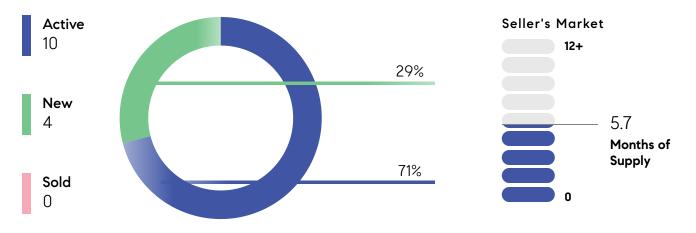
#### Seller's Market Active 52 14% 12+ New 49 44% 42% 1.5 Sold 0 16 Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** July 2023 \$353,965 33 96.4% \$341.111 YoY Change 4.2% 175.0% 2.7% 7.0%

### ATTACHED UNDER 1M

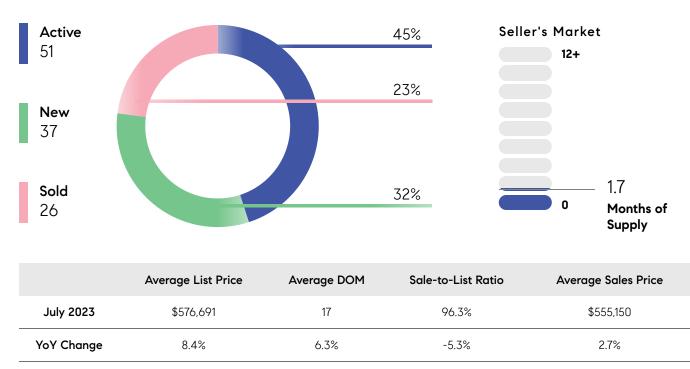
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# East Lake/Edgewood/Kirkwood JULY 2023





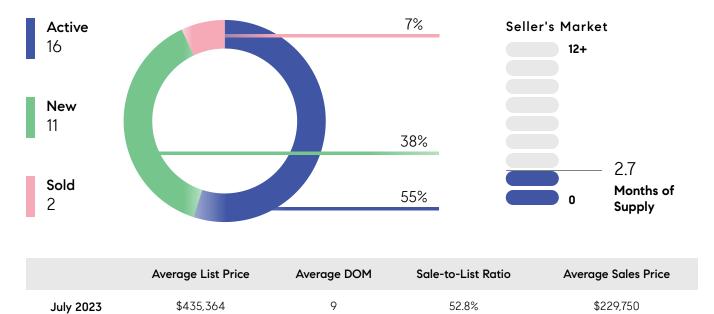
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,514,829	-	-	-
YoY Change	23.2%	-	-	-



### DETACHED UNDER 1M

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# East Lake/Edgewood/Kirkwood JULY 2023



-86.4%

-52.0%

#### ATTACHED UNDER 1M

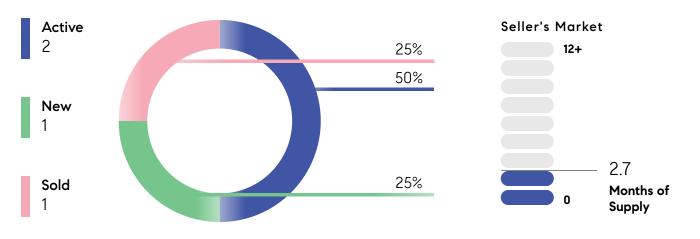
YoY Change

-49.6%

5.0%

### Grant Park JULY 2023

### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,199,900	16	86.5%	\$1,037,500
YoY Change	1.3%	-	-	-

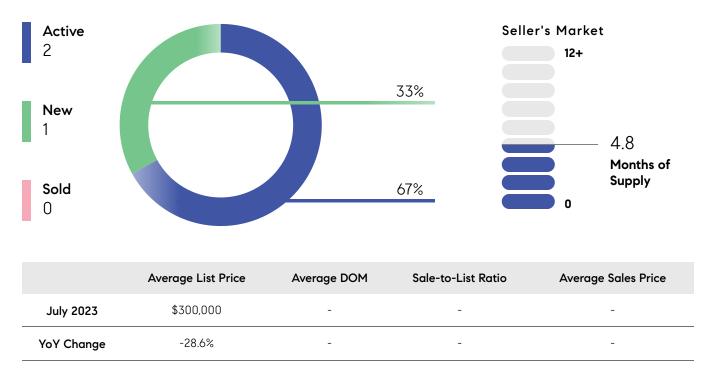
#### 17% Seller's Market Active 13 12+ 54% New 7 29% 1.8 Sold 0 Months of 4 Supply

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$581,714	33	106.1%	\$617,375
YoY Change	-23.9%	371.4%	23.4%	-6.0%

### DETACHED UNDER 1M

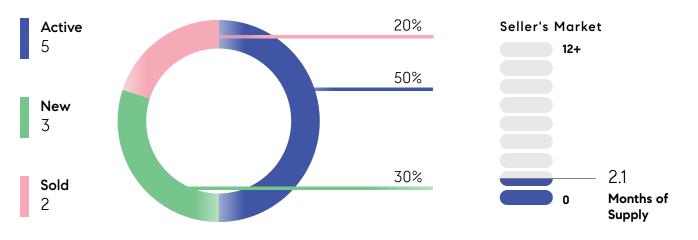
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

## Grant Park JULY 2023

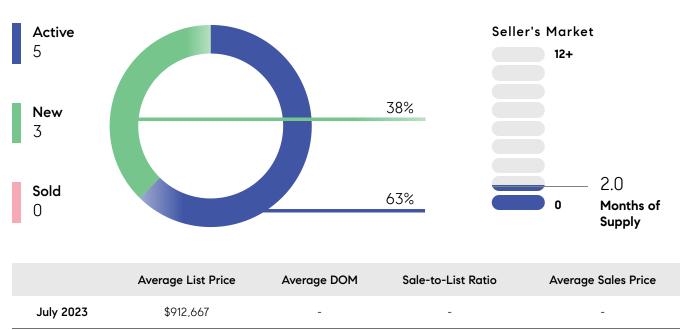


# Inman Park & Old Fourth Ward JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,644,667	3	63.1%	\$1,037,500
YoY Change	4.1%	-85.7%	-16.8%	-13.4%



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DETACHED UNDER 1M

YoY Change

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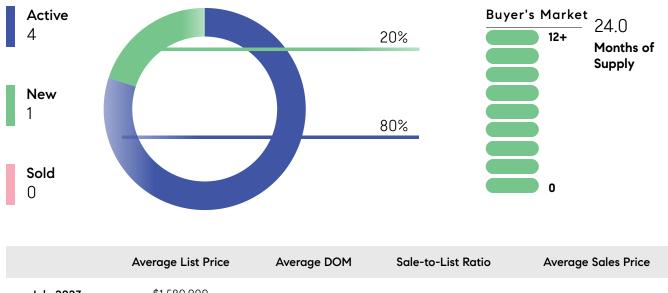
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

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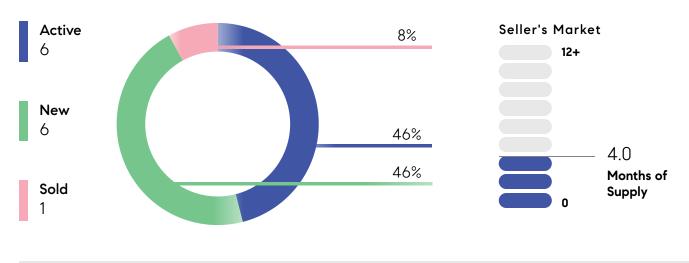
Source: FMLS | The information is believed to be accurate but is not warranted.

1.4%

## Inman Park & Old Fourth Ward JULY 2023



July 2023	\$1,580,000	-	-	-
YoY Change	-	-	-	-



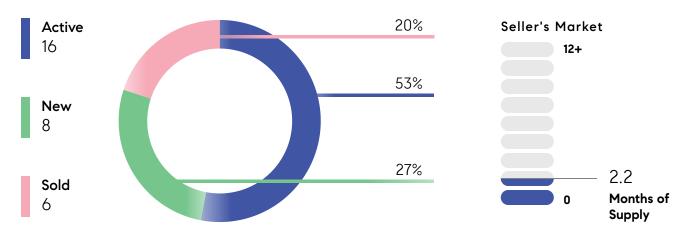
ATTACHED UNDER 1M

ATTACHED OVER 1M

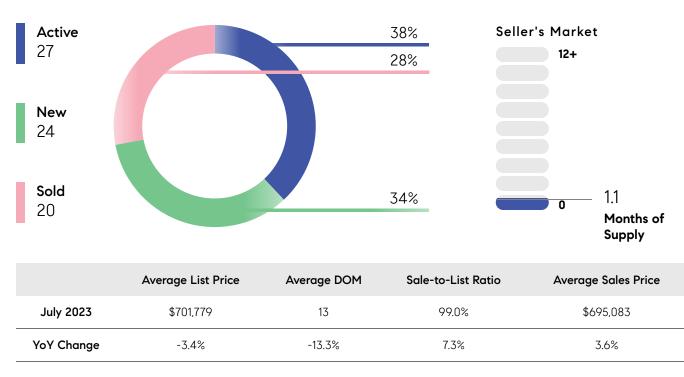
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$567,317	5	132.2%	\$750,000
YoY Change	15.9%	150.0%	-35.1%	-24.8%

### Johns Creek JULY 2023

DETACHED OVER 1M

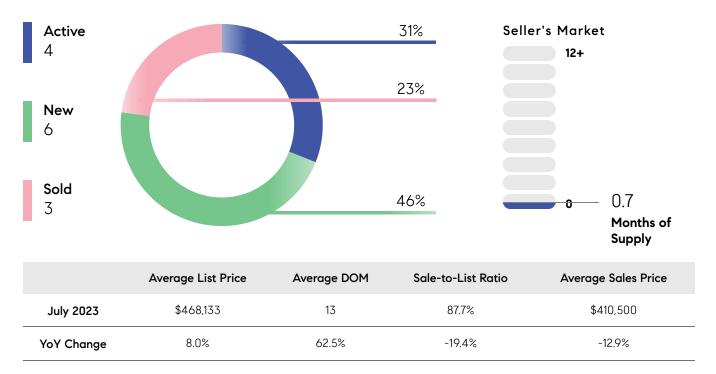


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,464,625	40	119.8%	\$1,754,167
YoY Change	-10.1%	122.2%	57.0%	41.1%



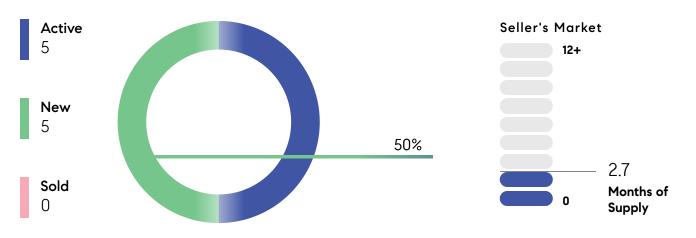
DETACHED UNDER 1M

# Johns Creek JULY 2023

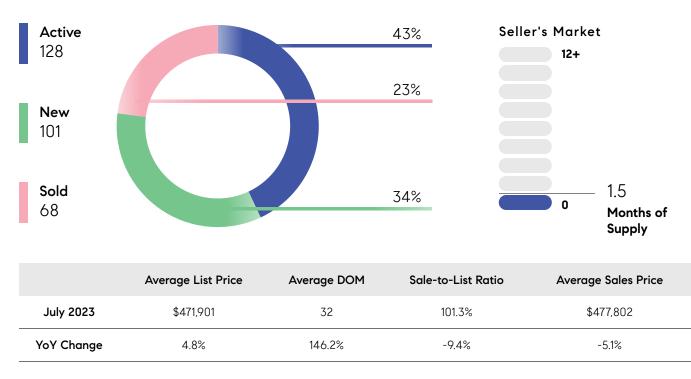


### Kennesaw JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,770,800	-	-	-
YoY Change	22.5%	-	-	-

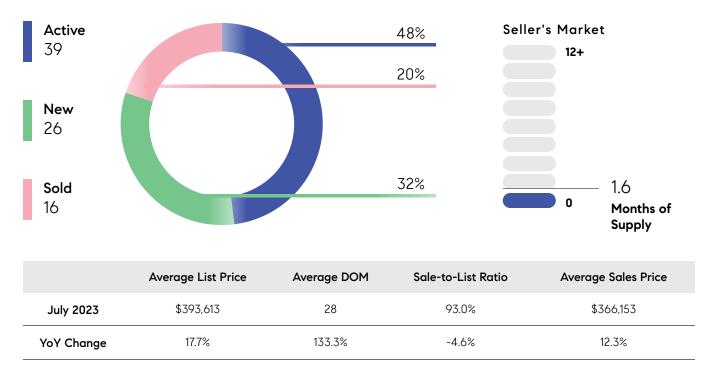


### DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Kennesaw JULY 2023

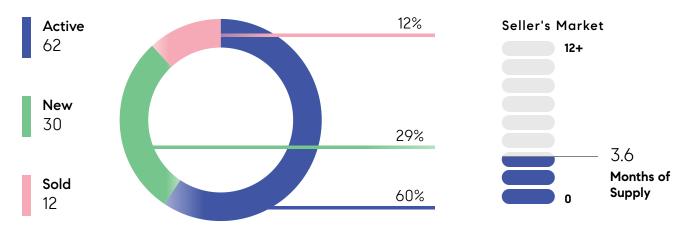
### ATTACHED UNDER 1M



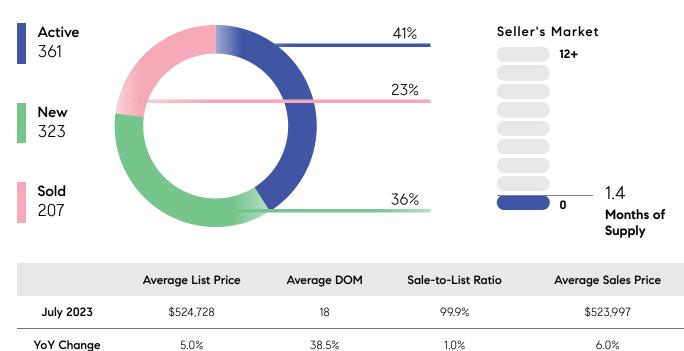
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Marietta JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,659,037	30	91.4%	\$1,515,683
YoY Change	3.6%	-21.1%	6.9%	10.8%



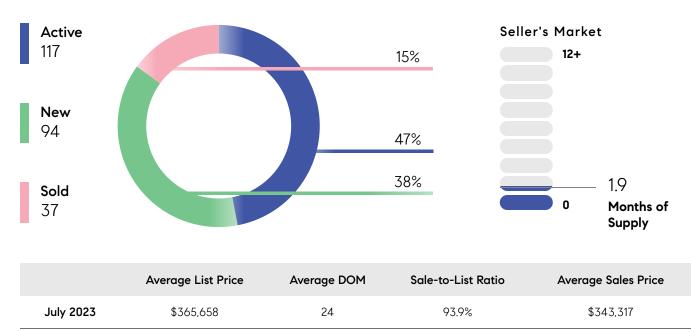
### DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Marietta JULY 2023

### ATTACHED OVER 1M





71.4%

ATTACHED UNDER 1M

YoY Change

-7.0%

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

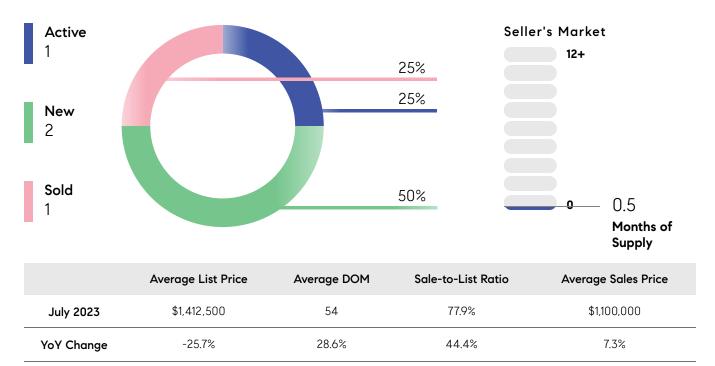
-1.7%

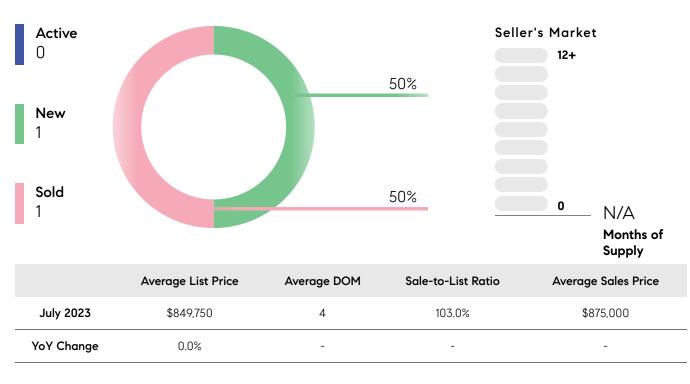
Source: FMLS | The information is believed to be accurate but is not warranted.

5.7%

### Midtown JULY 2023

DETACHED OVER 1M



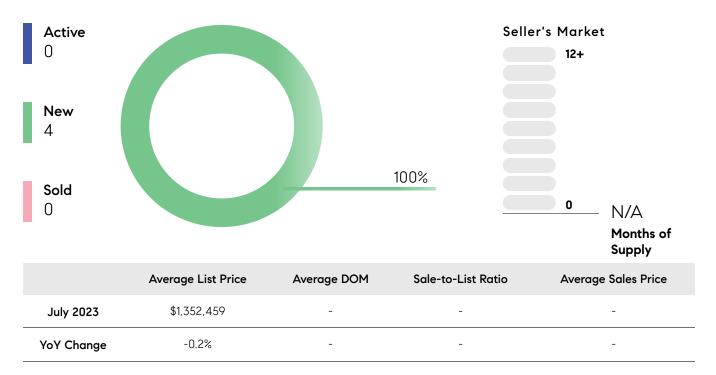


DETACHED UNDER 1M

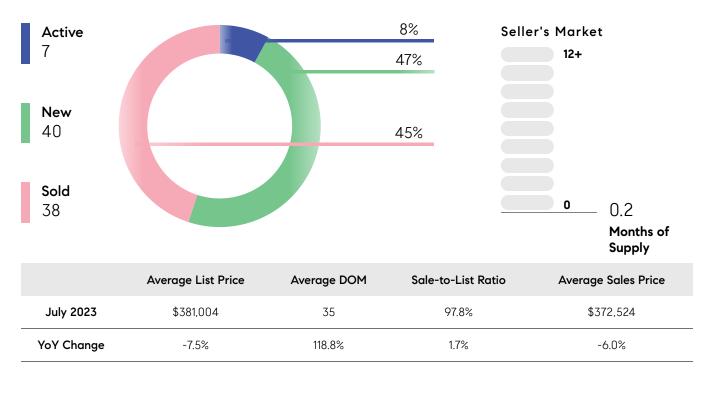
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

## Midtown JULY 2023

### ATTACHED OVER 1M



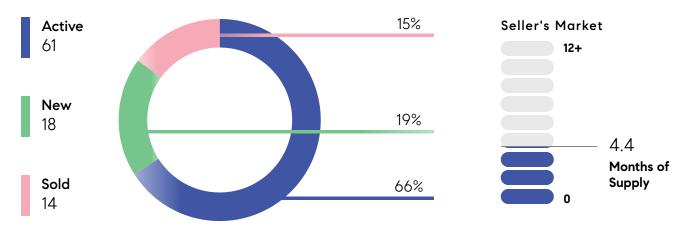
### ATTACHED UNDER 1M



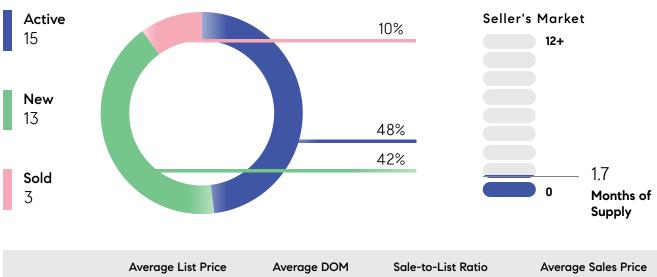
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Milton JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,528,500	32	128.4%	\$1,962,892
YoY Change	-9.3%	-8.6%	37.4%	24.6%



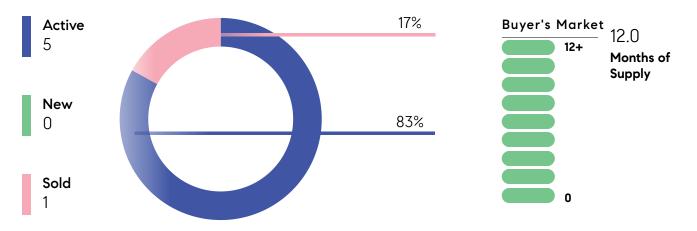
July 2023 \$700,746 85.4% \$598.333 26 YoY Change -11.4% 36.8% 3.8% -8.1%

DETACHED UNDER 1M

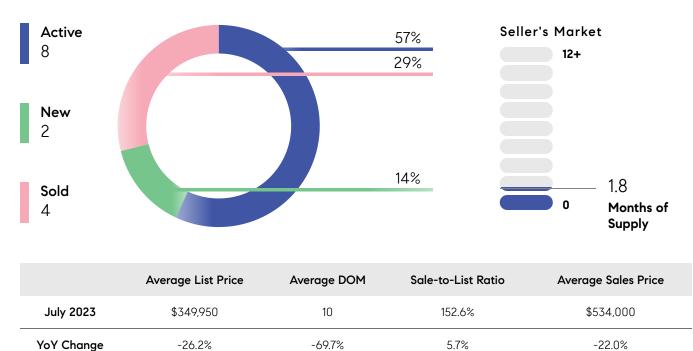
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Milton JULY 2023

### ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	-	14	-	\$1,275,000
YoY Change	-	-	-	-

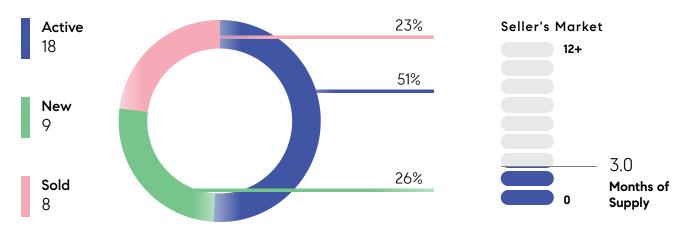


### ATTACHED UNDER 1M

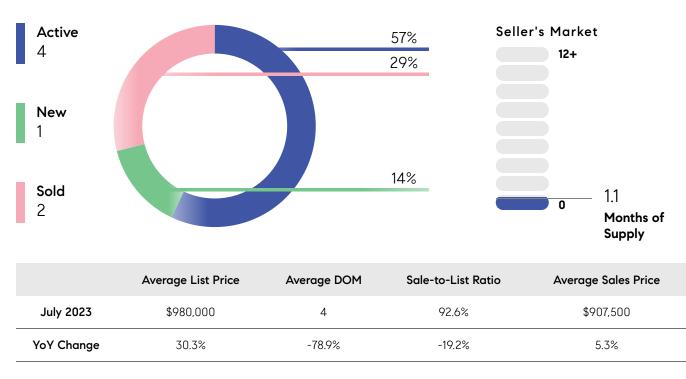
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

## Morningside JULY 2023

DETACHED OVER 1M



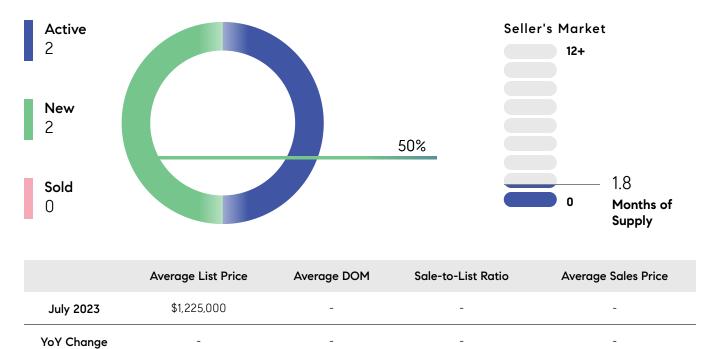
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,924,878	39	78.0%	\$1,502,258
YoY Change	14.6%	254.5%	-12.5%	0.2%



DETACHED UNDER 1M

### Peachtree Corners JULY 2023





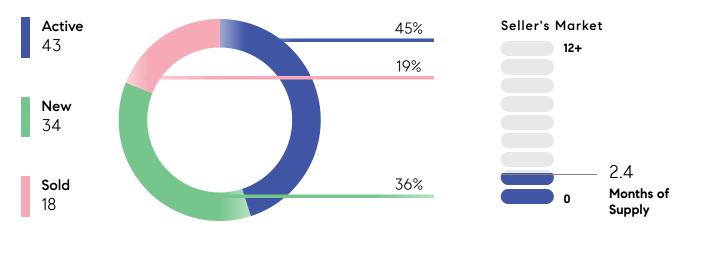
#### Seller's Market Active 37% 13 12+ 26% New 13 Sold 37% 0.7 9 Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** July 2023 \$611.915 112.8% \$689,944 10 YoY Change 1.8% -33.3% 14.8% 16.9%

### DETACHED UNDER 1M

# Peachtree Corners JULY 2023



### ATTACHED UNDER 1M

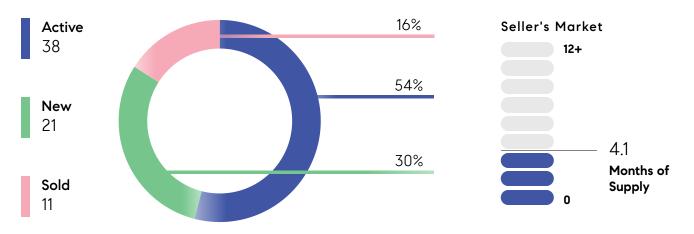


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$444,703	57	95.4%	\$424,140
YoY Change	34.9%	235.3%	-24.4%	2.0%

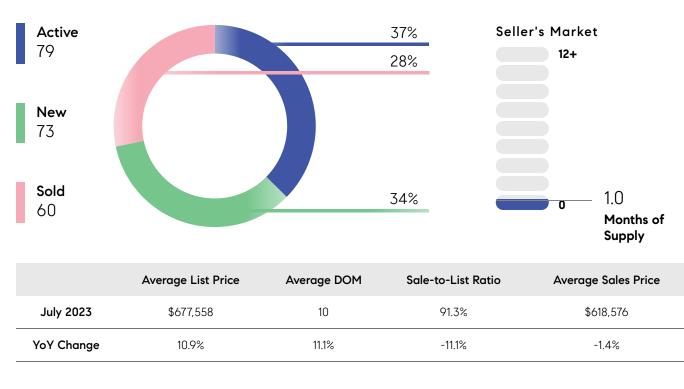
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

#### Roswell JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,642,566	106	93.3%	\$1,531,895
YoY Change	-8.0%	307.7%	-11.0%	-18.1%

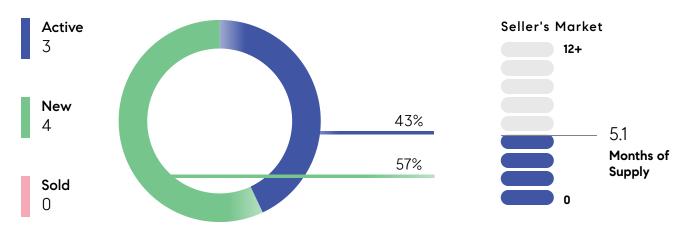


DETACHED UNDER 1M

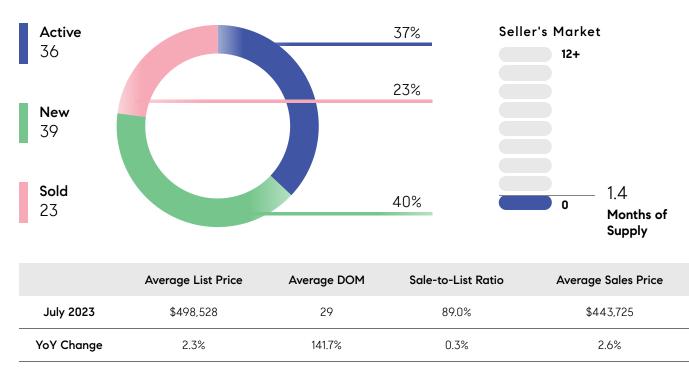
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Roswell JULY 2023

### ATTACHED OVER 1M

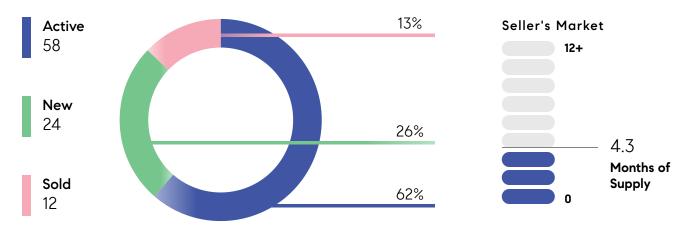


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,313,750	-	-	-
YoY Change	31.4%	-	-	-



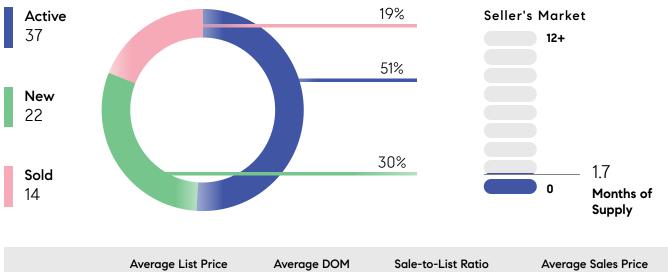
# Sandy Springs JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,178,411	57	72.4%	\$1,578,042
YoY Change	8.7%	418.2%	-20.3%	-13.3%

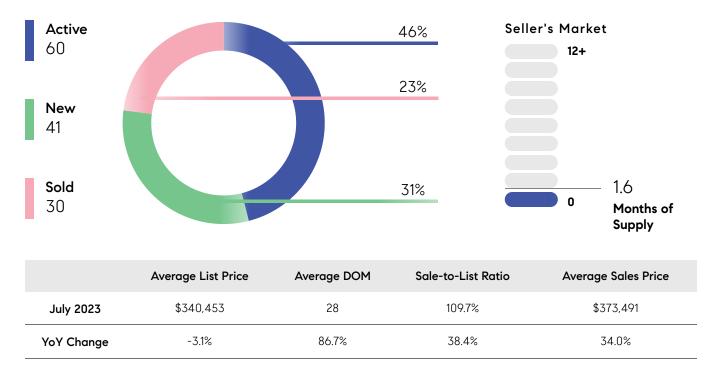




	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$759,218	26	102.5%	\$778,200
YoY Change	-0.5%	100.0%	8.6%	8.1%

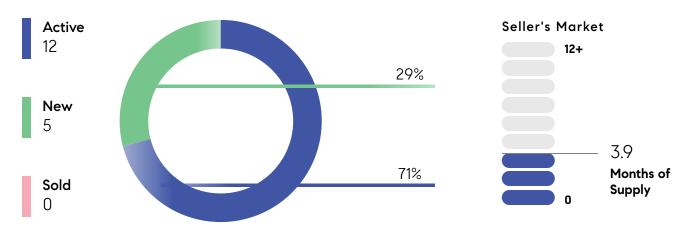
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

## Sandy Springs JULY 2023

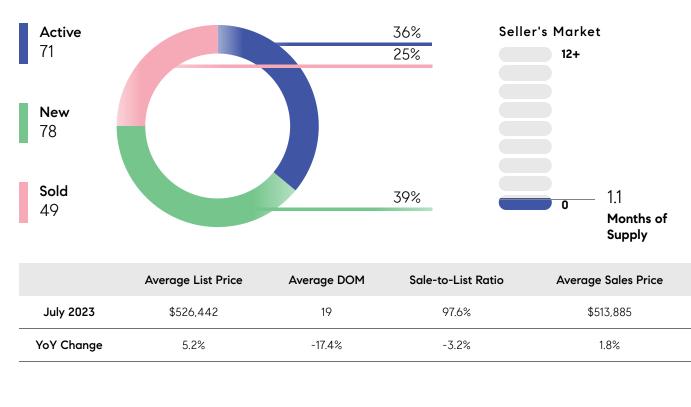


#### Smyrna JULY 2023

DETACHED OVER 1M

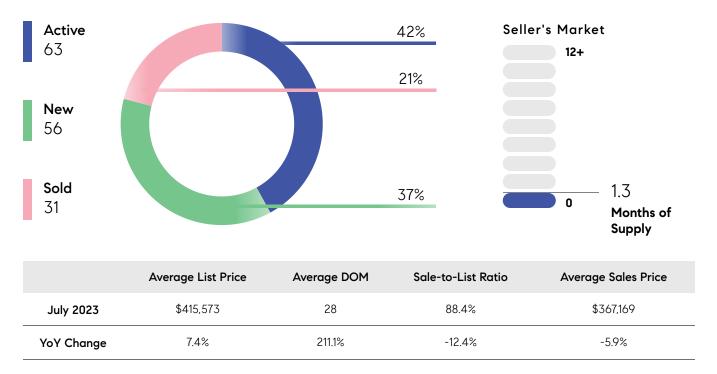


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,168,580	-	-	-
YoY Change	-14.1%	-	-	-



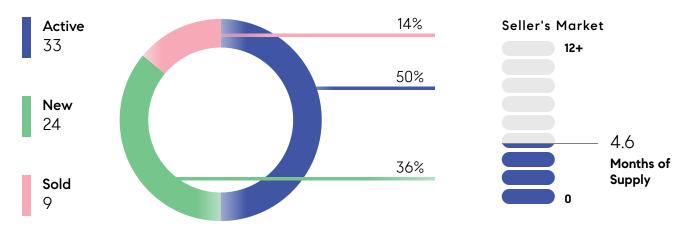
### DETACHED UNDER 1M

### Smyrna JULY 2023

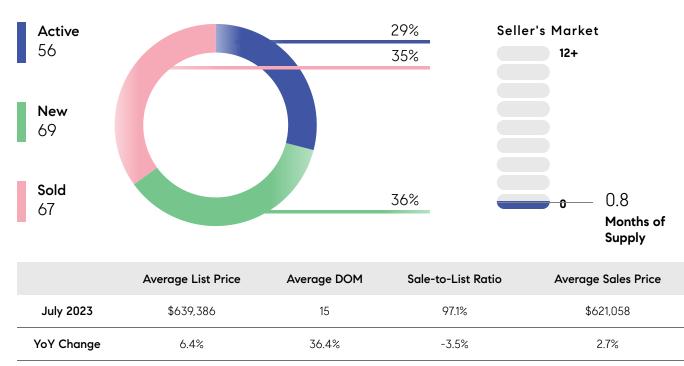


### Suwanee JULY 2023

#### DETACHED OVER 1M



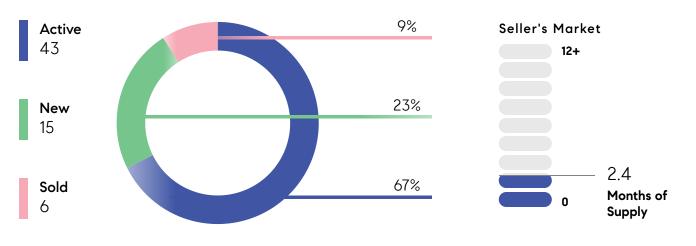
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,141,117	28	64.5%	\$1,381,656
YoY Change	44.3%	180.0%	-24.8%	8.5%



### DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

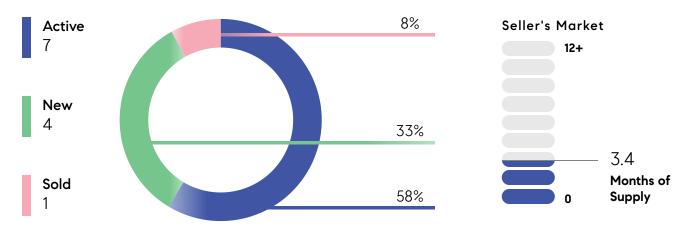
### Suwanee JULY 2023



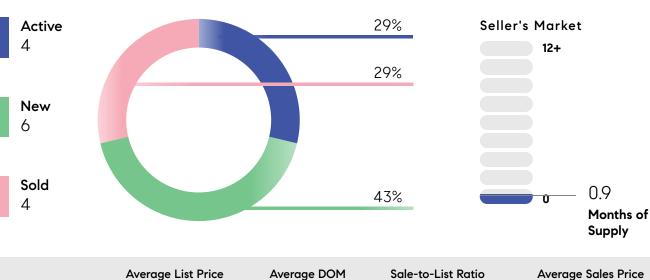
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$490,780	23	98.9%	\$485,417
YoY Change	13.6%	27.8%	-9.8%	2.5%

Vinings JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,342,250	5	115.5%	\$1,550,000
YoY Change	-32.5%	-73.7%	72.2%	16.3%



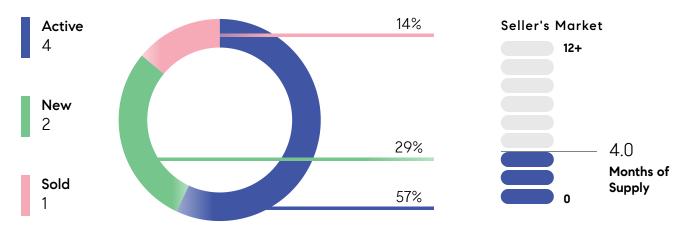
DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$720,667	101	105.3%	\$758,875
YoY Change	7.0%	1,583.3%	6.0%	13.4%

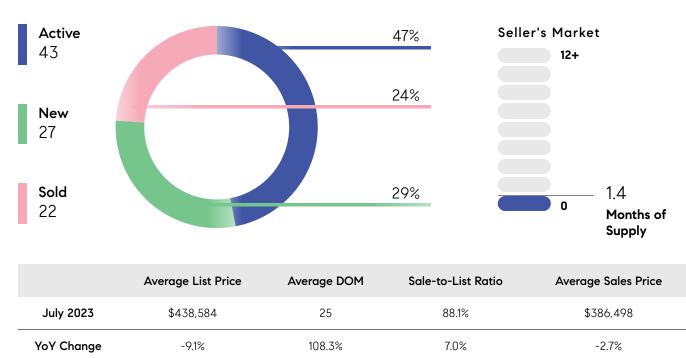
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Vinings JULY 2023

### ATTACHED OVER 1M

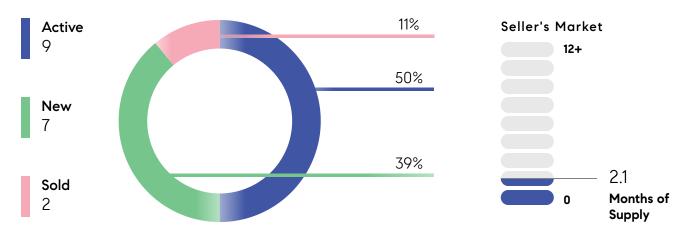


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,200,000	220	129.2%	\$1,550,000
YoY Change	9.6%	-	-	-

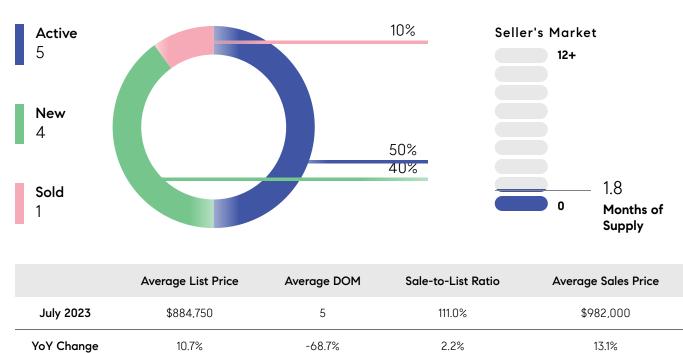


# Virginia Highland JULY 2023

DETACHED OVER 1M



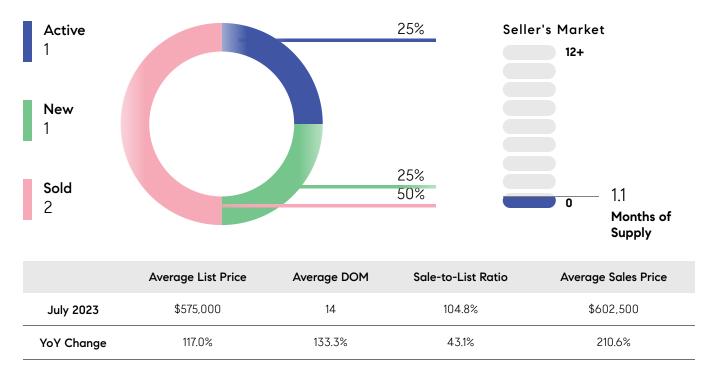
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$2,111,057	44	95.9%	\$2,023,750
YoY Change	38.3%	780.0%	0.5%	39.1%



### DETACHED UNDER 1M

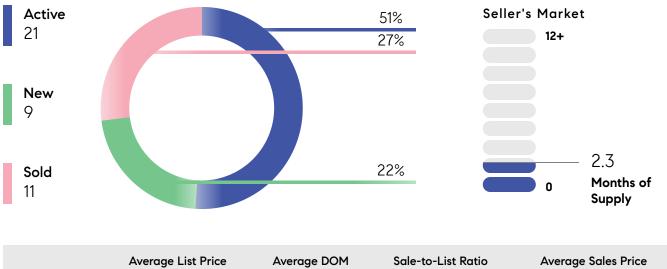
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

## Virginia Highland JULY 2023



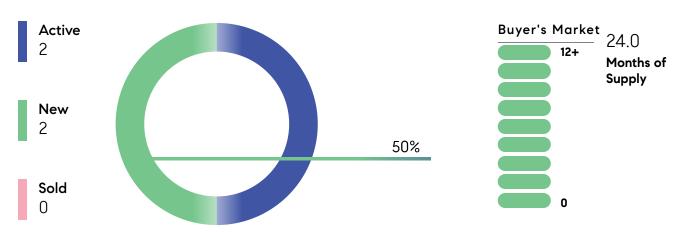
### West Midtown JULY 2023

### DETACHED UNDER 1M



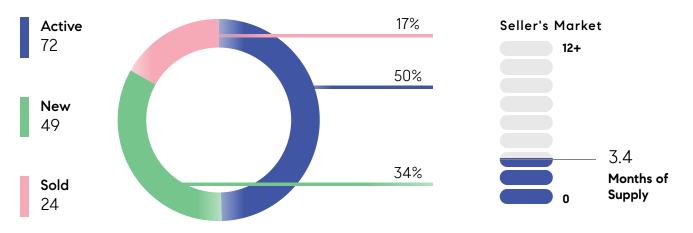
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$551,100	33	93.5%	\$515,136
YoY Change	-7.4%	153.8%	-16.4%	-22.6%

## West Midtown JULY 2023



#### ATTACHED OVER 1M

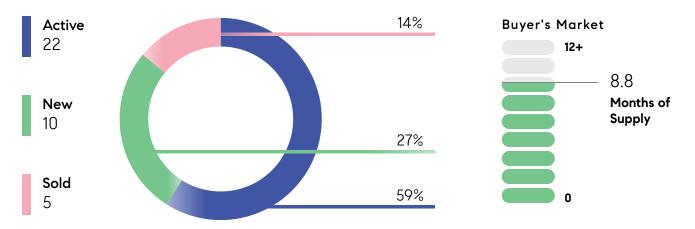
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,075,000	-	-	-
YoY Change	-32.3%	-	-	-



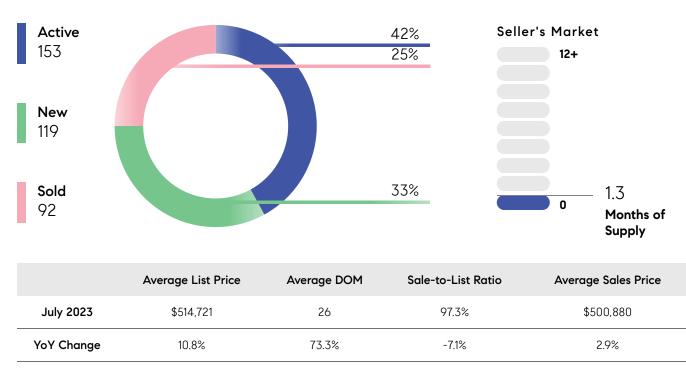
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$505,264	36	86.0%	\$434,437
YoY Change	-7.5%	56.5%	1.2%	-6.4%

### Woodstock JULY 2023

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
July 2023	\$1,315,943	43	96.2%	\$1,265,880
YoY Change	5.3%	1,333.3%	1.7%	7.1%



DETACHED UNDER 1M

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Woodstock JULY 2023

